# STATE OF RHODE ISLAND PUBLIC UTILITIES COMMISSION

IN RE: PROVIDENCE WATER SUPPLY BOARD – DOCKET NO. 4994

DIRECT TESTIMONY of JOHN F. GUASTELLA

On behalf of the

SMITHFIELD WATER SUPPLY BOARD

October 8, 2021

1 Q. Please state your name and business address. 2 John F. Guastella, Guastella Associates, LLC, 725 N. Highway A1A, Suite B103, Jupiter, A. Florida 33477. 3 4 Q. By whom are you employed? 5 A. I am President of Guastella Associates, LLC. 6 Q. Please describe Guastella Associates, LLC. Guastella Associates, LLC provides utility management, valuation, and rate consulting 7 A. services to both regulated and unregulated utilities. 8 9 Q. Have you provided a statement of your qualifications and experience? 10 A. Yes, it is set forth in Appendix A. What is the nature of your involvement in this proceeding? 11 Q. 12 Guastella Associates, LLC has been retained by the Smithfield Water Supply Board A. 13 ("SWSB") to examine the wholesale rate proposed by the Providence Water Supply Board ("PWSB") to be charged to the SWSB, and the cost allocation and rate design or 14 cost of service study ("COSS") submitted on behalf of the PWSB in support of its 15 16 proposed rates. Have you undertaken your examination? 17 Q. Yes. I have examined the PWSB's COSS prepared by Harold J. Smith of Raftelis 18 A. Financial Consulting PA, and its revisions, as well as related discovery responses, and the 19

technical presentation on behalf of the PWSB. I have also discussed findings and options with representatives of the SWSB.

## Q. What is the objective of a COSS study?

- 4 A. The objective of a COSS is to estimate the cost of serving each class of customer and to design rates that reasonably recover those costs.
- 6 Q. Why does a COSS produce an estimated instead of actual costs to serve each
  customer class?
  - A. Of the total cost of providing water service to all customers, there are few costs that are directly identifiable with specific customer classes. Accordingly, most costs must be allocated to customer classes on the basis of considerable judgment as to allocation methods and factors that, while reasonably determined, nonetheless produce only good estimates of costs applicable to each class. During the nearly 5 decades when I worked first at the New York Public Service Commission and then as a utility consultant and utility manager, it is abundantly clear to me that each water system I have examined has unique characteristics and demands placed upon it, while generally having some things in common.

Generally, sound water systems are designed and operated to meet both that system's average and maximum demands which reflect the diversity of the demands of all customers and not all customers or customer classes impose their maximum demands at the same time. Customer demands also vary in terms of total quantity for any period. The allocation factors for any particular system, therefore, require judgment that is applied to a complex array of design criteria, operational and water supply characteristics,

demand data, and voluminous accounting and billing data. The data must be organized to reflect the functions for which the water system is designed and operated, recognizing that various facilities serve multiple functions. Customer class allocations are then made by applying the varying consumption patterns of the different customer classes, some of which must be estimated. Moreover, it is not uncommon that the direct results of cost allocations must be adjusted in implementing a tariff design in order to reflect various policies of the utility and its regulator. That is often one reason why tariff design typically differs from pure cost of service results.

### Q. What was the cost basis for Mr. Smith's COSS?

10 A. In response to Smithfield's discovery request 1-1, the PWSB stated that the revenue 11 requirement for the New COSS is for the second rate year ending June 30, 2022 (FY 12 2022).

## Q. What method did Mr. Smith use to perform his COSS?

A. His COSS is based on a widely used and accepted Base-Extra Capacity method. This method, which is described and illustrated in the American Water Works Association ("AWWA") Water Rates Manual (M-1), identifies and classifies the various cost components which comprise the revenue requirement, functionalizes those cost components according to the general design criteria and operation of a water utility, and allocates the functionalized costs among the customer classes. It also incorporates a fire service cost allocation within the format of the study.

- Q. Do you agree with the PWSB's proposed rate increase to the SWSB as contained in Mr. Smith's COSS?
- A. No. While I disagree with certain allocations in Mr. Smith's COSS, my primary concern is that the magnitude of the proposed rate increase to the SWSB is likely more costly on an annual basis than if the SWSB were to obtain its own source of water supply.
- 6 Q. Has the SWSB explored the potential for the development of its own water supply?
- Yes. Mr. Gene Allen, Director of Public Works / Water Commissioner, obtained a report from the engineering firm BETA, dated October 4, 2021, addressing the potential for new water supply exploration. He also obtained another report from BETA entitled Water System Modeling that provided a draft peak hour shaving analysis. These reports have been provided as SWSB Exhibit 1 and SWSB Exhibit 2, respectively.
- 12 Q. Have you reviewed these reports?
- 13 A. Yes.
- Q. What do you conclude with respect to SWSB Exhibit 1 that addresses the potential for the SWSB's to develop its own water source?
- 16 A. The report indicates that, although finding that there is not an abundance of areas with

  17 promising locations for wells within Smithfield, some do exist where it is possible to site

  18 wells with adequate yields, up to about one million gallons per day. The report

  19 recommends that, if interested, the Town should embark on the process to further explore

  20 the development of a new drinking water supply. The SWSB's current annual cost of

  21 purchasing water from the PWSB is over \$600,000 and proposed to increase to over \$1.0

|    | million. From a rate setting perspective, the SWSB could easily fund \$3 million to \$6        |
|----|--|
|    | million or more of capital costs for the installation of its own wells and related facilities. |
|    | Without a \$600,000 to \$1 million PWSB annual water bill, and after paying debt service       |
|    | for the funding of its own well supply, the SWSB would have hundreds of thousands of           |
|    | dollars available to operate the wells.  |
| Q. | What do you conclude with respect to SWSB Exhibit 2 with respect to peak hour shaving?         |
| A. | The BETA analysis of peak hour shaving concluded that with the installation of larger          |
|    | pumps to fill SWSB's storage tanks quicker, it may be possible to limit its peak demands,      |
|    | but BETA would seek further information on how peak hour rates are calculated by the           |
|    | PWSB to complete its analysis. A reduction of the SWSB's peak demands would benefit            |
|    | the PWSB'S water system. Assuming the SWSB does reduce its peaking demands on the              |
|    | PWSB's system, the load factors for maximum day and peak hour that the PWSB's                  |
|    | COSS applied to the SWSB on a projected basis should be eliminated or at least                 |
|    | significantly reduced.   |
|    | Aside from COSS considerations, if the SWSB obtains its own wells, the reduction of            |
|    | SWSB's peak demand requirements would improve the operation of its own well supply,            |
|    | and possibly reduce the level of capacity needed from the new well supply.                     |
| Q. | Do you agree with the PWSB's COSS with respect to the allocation of costs to fire              |
|    | A.   |

No. In my opinion, the separate inch-mile analysis, itself, used in the COSS failed to

allocate any mains to fire service demands, thereby increasing the cost of mains allocated

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A.

to other classes of customer. Although a small portion of inch-miles of mains was allocated to fire service in other sections of the COSS, it was based on a portion of the inch-miles previously allocated to retail service, resulting in an insufficient allocation of mains. In addition, the fire demand used in PWSB's COSS is based on a fire demand of 6,000 gallons per minute (gpm) for a duration of 6 hours, which in my opinion is not adequate for a system the size of PWSB's. A publication by the National Board of Fire Underwriters (NBFU), now the Insurance Services Office, provides required fire flows for cities and towns with various populations. If the population of the PWSB service area is about 200,000, required fire flow would be 12,000 gpm with a duration of 10 hours, plus another 2,000 gpm for a second fire. SWSB Exhibit 3 is a copy of the NBFU fire flow table.

Q.

A.

It has been my experience that for large water utilities, the allocation to fire service in in the range of about 10 to 15 percent of revenues. For example, the fire service revenues as a percentage of total revenues for a few of my clients are: for Aquarion Water Comp[any of New Hampshire 18.7%, for Artesian Water Company 10.7%, and for Middlesex Water Company 12.8% The allocation of fire service in the PWSB's COSS results in a significantly lower percentage of fire service revenue to total revenues, less than 7%.nt. This is an unreasonable result for a water utility of the size of the PWSB.

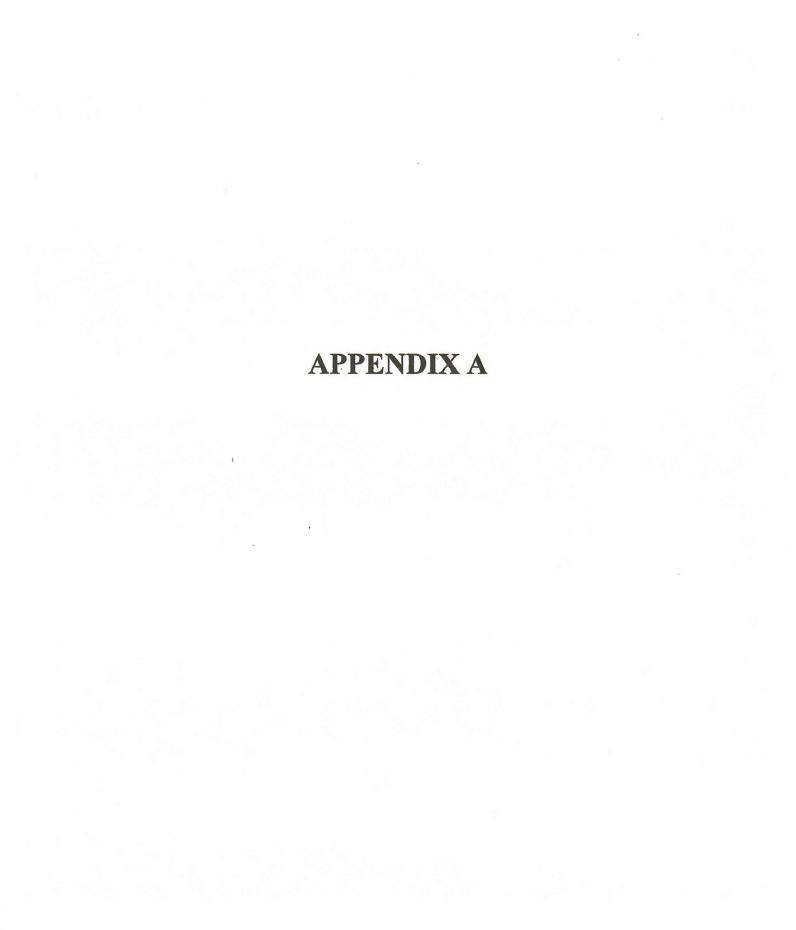
## What do you conclude with respect to the allocation of costs to the SWSB?

The proposed rates for the SWSB should not be accepted using the existing COSS provided by the PWSB. Moreover, given the magnitude of the existing rates applicable to the SWSB and the large percentage of the proposed increase, as well as the SWSB's

ongoing steps to obtain its own source of water supply, it is my recommendation that no further increase applicable to the SWSB be allowed by the Division of Public Utilities ("Division"). I would also recommend that the Division encourage the PWSB and the SWSB to try to find a mutually beneficial solution that is in the best interests of the customers of both the SWSB and the PWSB. It would be in the best interests of the customers of the SWSB if the Town develops wells that result in lower costs than it would incur under the rates proposed by the PWSB. It would also be in the best interests of the customers of the PWSB if it does not lose all or a substantial portion of the revenues provided by the SWSB.

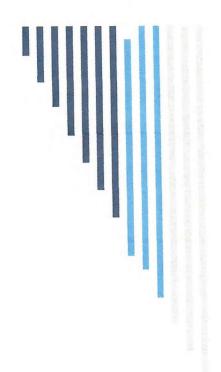
## 10 Q. Does that conclude your testimony at this time?

11 A. Yes.



# Guastella Associates, LLC

# Qualifications & Experience



Rate Setting
Valuation
Management
Consulting

... SERVING REGULATED AND UNREGULATED WATER AND WASTEWATER UTILITIES SINCE 1978

#### INTRODUCTION GUASTELLA ASSOCIATES, LLC

Guastella Associates, LLC ("formerly John F. Guastella Associates, Inc.") is a consulting firm that specializes in providing utility rate setting, valuation and management services for public and privately-owned water and wastewater utilities.

John F. Guastella established Guastella Associates in 1978. Previously, Mr. Guastella was Director of the Water Division of the New York Public Service Commission. The Water Division provided the New York Commission with technical assistance in regulating the rates and service provided by approximately 450 privately-owned utilities. During the period from 1987 through 1991, Mr. Guastella also managed a 5,500 customer water utility in New York State. In 1989, Guastella Associates acquired the rates and valuation section of Coffin & Richardson, Inc., a general consulting firm that also provided a full range of services to water and wastewater utilities. Since 2009, Guastella Associates has served as the general manager of Daufuskie Island Utility Company, Inc. ("DIUC"), responsible for its day-to-day operations, billing, bookkeeping, financing, capital improvement projects and regulatory relations. DIUC provides water and wastewater service to some 550 connected customers and 600 availability customers located on Daufuskie Island, South Carolina. Guastella Associates also manages the Kiawah River Utility Company which provides wastewater services to a new development in South Carolina.

Key staff members have many years of combined experience in virtually every aspect of utility rate setting and valuation. The technical expertise of key staff, combined with their former employment by real estate and utility companies, a regulatory agency, and the management of water utilities, provides a total perspective towards addressing the rates and valuation needs of today's water and wastewater utilities.

Guastella Associates has assisted the largest privately-owned utilities with respect to the most challenging issues, performing complex studies and providing expert testimony in administrative hearings as well as court proceedings. In addition, our client base has included hundreds of small water and wastewater utilities - - obtaining rate increases that turn operating losses into profits, posturing them for financing, correcting record keeping errors and, for some, negotiating their sale at multiples of their original cost net investment rate base. Some of our most successful assignments have been to help establish new developer-related water and wastewater utilities, applying the correct principles at the outset in order to develop fully compensatory initial rates, record keeping procedures and asset management, so they are structured to become self-sustaining utilities that will achieve the highest possible profit and ultimate market value.

Our wide-range of experience and expertise has enabled us to successfully address the special needs of large investor-owned utilities in rate cases and condemnation proceedings.



# OUTLINE OF SERVICES GUASTELLA ASSOCIATES, LLC

Guastella Associates, LLC ("formerly John F. Guastella Associates, Inc.") is a consulting firm specializing in utility management, valuation, appraisals and rate determinations. Guastella Associates has been providing professional services to regulated and unregulated utilities since 1978.

Specific areas of expertise includes:

#### I. RATE ANALYSIS

#### A. Revenue Requirements

- 1. Examination of books and records -- revenues, expenses and capital investment.
- 2. Determination of the cost of providing service (revenue requirement) -- normalize historical data, establish known changes and perform projections.

#### B. Rate Design

- 1. Perform cost allocation studies to establish cost of service for residential, commercial, industrial, wholesale and fire protection customers, and for other special users.
- 2. Develop rate structures -- combine billing analyses and cost allocations to form usage rates, flat rates, minimum service and facilities charges, and such other special charges as connection fees, availability rates, etc.

#### C. Reports

- 1. Investor-owned utilities -- prepare complete rate filings for submission to regulatory agencies; prepare testimony, exhibits, and assist in all aspects of adjudication process.
- 2. Municipal utilities -- prepare detailed rate reports in support of rate increases for use by municipal officials and presentation at municipal hearings.



# OUTLINE OF SERVICES GUASTELLA ASSOCIATES, LLC

#### II. VALUATIONS

#### A. Appraisals

- 1. Eminent domain condemnation proceedings, negotiations for sale of utilities, damage claims for insurance and ad valorem tax and management purposes.
- 2. Determinations of original cost, replacement cost, reproduction cost and market value, including going concern value.
- 3. Calculation of the present value of cash flow under the income approach to market value determinations.
- 4. Analyses of market data under the sales comparison approach.

#### B. Depreciation

- 1. Actuarial studies using retirement rate or simulated plant balances methods to determine average service lives of physical property, theoretical depreciation reserve requirements and depreciation rates.
- 2. Establish affordable depreciation rates on the basis of comparative analyses of similar property of other utilities and practices of regulatory agencies and association

#### C. Feasibility Studies

- 1. Utility acquisitions by investors and municipalities.
- 2. Economic studies to establish extension of service costs and policy -- inside and outside service area.
- 3. Main extension agreements, guaranteed revenue contracts, refund provisions.

#### D. Financial Planning

- 1. Establish financing requirements for capital improvements.
- 2. Determine revenue and rate needs for various combinations of debt and equity financing.
- 3. Assist certain utilities in securing financing.
- 4. Establish financing needs, initial rates and regulatory approval of proposed new utilities.

#### III. MANAGEMENT

#### A. Operations

- 1. Provides general management of water and wastewater utilities.
- 2. Assist in day-to-day decisions as to utility accounting and related impact on rates.
- 3. Solve problems as to record keeping in accordance with regulatory requirements and prescribed systems of
- Establish general policy and tariff provisions for customer service, billing, collecting, meter testing, complaint handling, and customer and regulatory relations.

#### B. Administrative

- 1. Coordinate activities with regulatory agencies to assure compliance with rules, regulations and orders.
- 2. Negotiations for purchase or sale of utility property and special contracts.

#### C. Training

- 1. On-the-job training for employees while working on various projects.
- 2. Special educational seminars on all aspects of utility rate settings, financing, valuation and rules.

# PROFESSIONAL QUALIFICATIONS AND EXPERIENCE of JOHN F. GUASTELLA

B.S., Mechanical Engineering, Stevens Institute of Technology, 1962

#### Member:

American Water Works Association, Lifetime Member National Association of Water Companies New England Water Works Association, Lifetime Member

#### Committees:

AWWA, Water Rates Committee (Water Rates Manual M-1, 1983 Edition)
National Association of Regulatory Utility Commissioners (NARUC) and NAWC, Joint-Committee on Rate Design
NAWC, Rates and Revenues Committee
NAWC, Small Water Company Committee

Mr. Guastella is President of Guastella Associates, LLC ("formerly John F. Guastella Associates, Inc.") which provides management, valuation and rate consulting services for municipal and investor-owned utilities, as well as regulatory agencies. His clients include utilities in the states of Alaska, Arizona, Arkansas, California, Connecticut, Delaware, Florida, Georgia, Idaho, Illinois, Indiana, Kentucky, Maine, Maryland, Massachusetts, Missouri, Michigan, Montana, Nevada, New Hampshire, New Jersey, New Mexico, New York, North Dakota, Ohio, Pennsylvania, Rhode Island, South Carolina, Texas, and Virginia. He has provided consulting services that include all aspects of utility regulation and rate setting, encompassing revenue requirements, revenues, operation and maintenance expenses, depreciation, taxes, return on investment, cost allocation and rate design. He has performed depreciation studies for the establishment of average service lives and depreciation rates of utility property. He has performed appraisals of utility companies for management purposes and in connection with condemnation proceedings. He has also negotiated the sale of utility companies. He directs the general management of a water and wastewater utility in South Carolina.

Mr. Guastella served for more than four years as President of Country Knolls Water Works, Inc., a water utility that served some 5,500 customers in Saratoga County, New York. He also served as a member of the Board of Directors of the National Association of Water Companies.

Mr. Guastella has qualified and testified as an expert witness before regulatory agencies and municipal jurisdictions in the states of Alaska, Arizona, California, Connecticut, Delaware, Florida, Georgia, Illinois, Kentucky, Indiana, Maryland, Massachusetts, Missouri, Montana, Nevada, New Hampshire, New Mexico, New Jersey, New York, North Dakota, Ohio, Pennsylvania, Rhode Island, South Carolina, Texas and Virginia.

Prior to establishing his own firm, Mr. Guastella was employed by the New York State Public Service Commission for sixteen years. For two years he was involved in the regulation of electric and gas utilities, with the remaining years devoted to the regulation of water utilities. In 1970, he was promoted to Chief of Rates and Finance in the Commission's Water Division. In 1972, he was made Assistant Director of the Water Division. In 1974, he was appointed by Alfred E. Kahn, then Chairman of the Commission, to be Director of the Water Division, a position he held until he resigned from the Commission in August 1978.

At the Commission, his duties included the performance and supervision of engineering and economic studies concerning rates and service of many public utilities. As Director of the Water Division, he was responsible for the regulation of more than 450 water companies in New York State and headed a professional staff of 32 engineers and three technicians. A primary duty was to attend Commission sessions and advise the Commission during its decision making process. In the course of that process, an average of about fifty applications per year would be reviewed and analyzed. The applications included testimony, exhibits and briefs

involving all aspects of utility valuation and rate setting. He also made legislative proposals and participated in drafting Bills that were enacted into law: one expanded the N.Y. Public Service Commission's jurisdiction over small water companies and another dealt specifically with rate regulation and financing of developer-related water systems.

In addition to his employment and client experience, Mr. Guastella served as Vice-Chairman of the Staff-Committee on Water of the National Association of Regulatory Utility Commissioners (NARUC). This activity included the preparation of the "Model Record-Keeping Manual for Small Water Companies," which was published by the NARUC. This manual provides detailed instruction on the kinds of operation and accounting records that should be kept by small water utilities, and on how to use those records.

Each year since 1974 he has prepared study material, assisted in program coordination and served as an instructor at the Eastern Annual Seminar on Water Rate Regulation sponsored over the years by the NARUC in conjunction with the University of South Florida, Florida Atlantic University, the University of Utah, Florida State University, the University of Florida and currently Michigan State University. In 1980 he was instrumental in the establishment of the Western NARUC Rate Seminar and has annually served as an instructor since that time. This course is recognized as one of the best available for teaching rate-setting principles and methodology. More than 8,000 students have attended this course, including regulatory staff, utility personnel and members of accounting, engineering, legal and consulting firms throughout the country.

Mr. Guastella served as an instructor and panelist in a seminar on water and wastewater regulation conducted by the Independent Water and Sewer Companies of Texas. In 1998, he prepared and conducted a seminar on basic rate regulation on behalf of the New England Chapter of the National Association of Water Companies. In 2000 and 2001, Mr. Guastella developed and conducted a special seminar for developer related water and wastewater utilities in conjunction with Florida State University, and again in 2003 in conjunction with the University of Florida. It provided essential training for the financial structuring of small water and wastewater utilities, rate setting, financing and the establishment of their market value in the event of a negotiated sale or condemnation. In 2004, he prepared and conducted a special workshop seminar on behalf of the Office of Regulatory Staff of South Carolina, covering rate setting, valuation and general regulation of water and wastewater utilities. In 2006, he participated in an expert workshop on full cost pricing conducted by the U. S. Environmental Protection Agency in coordination with the Institute of Public Utilities, Michigan State University. In 2006 and again in 2013, he prepared and conducted a special seminar on rate setting and valuation on behalf of the New York Chapter of the NAWC. In 2007 and again in 2015, he prepared and conducted a special seminar on rate setting and valuation on behalf of the New England Chapter of NAWC.

Mr. Guastella has made presentations on a wide variety of rate, valuation and regulatory issues at meetings of the National Association of Regulatory Utility Commissioners, the American Water Works Association, the New England Water Works Association, the National Association of Water Companies, the New England Conference of Public Utilities Commissioners, the Florida, New England, New Jersey and New York Chapters of NAWC, the Mid-America Regulatory Conference, the Southeastern Association of Regulatory Utility Commissioners, the Pennsylvania Environmental Conference, the Public Utility Law Section of the New Jersey Bar Association, the U.S. Environmental Protection Agency Expert Workshop, the NAWC Water Utility Executive Council, and the National Drinking Water Symposium.

| Year | Client   | State        | Regulatory Docket/Case Number |
|------|--|--------------|-------------------------------|
| 1966 | Sunhill Water Corporation                                  | New York     | 23968                         |
| 1967 | Amagansett Water Company                                   | New York     | 24210                         |
| 1967 | Worley Homes, Inc.   | New York     | 24466                         |
| 1968 | Amagansett Water Company                                   | New York     | 24718                         |
| 1968 | Amagansett Water Company                                   | New York     | 24883                         |
| 1968 | Sunhill Water Corporation                                  | New York     | 23968                         |
| 1968 | Worley Homes, Inc.   | New York     | Supreme Court                 |
| 1969 | Amagansett Water Supply                                    | New York     | 24883                         |
| 1969 | Citizens Water Supply Co.                                  | New York     | 25049                         |
| 1969 | Worley Homes, Inc.   | New York     | 24466/24992                   |
| 1970 | Brooklyn Union Gas Company                                 | New York     | 25448                         |
| 1970 | Consolidated Edison of New York                            | New York     | 25185                         |
| 1971 | Hudson Valley Water Companies                              | New York     | 26093                         |
| 1971 | Jamaica Water Supply Company                               | New York     | 26094                         |
| 1971 | Port Chester Water Works, Inc.                             | New York     | 25797                         |
| 1971 | U & I Corp Merrick District                                | New York     | 26143                         |
| 1971 | Wanakah Water Company                                      | New York     | 25873                         |
| 1972 | Spring Valley Water Company                                | New York     | 26226                         |
| 1972 | U & I Corp Woodhaven District                              | New York     | 26232                         |
| 1973 | Citizens Water Supply Company                              | New York     | 26366                         |
| 1978 | Rhode Island DPU&C (Bristol County)                        | Rhode Island | 1367A                         |
| 1979 | Candlewick Lake Utilities Co.                              | Illinois     | 76-0218                       |
| 1979 | Candlewick Lake Utilities Co.                              | Illinois     | 76-0347                       |
| 1979 | Candlewick Lake Utilities Co.                              | Illinois     | 78-0151                       |
| 1979 | Jacksonville Suburban Utilities                            | Florida      | 770316-WS                     |
| 1979 | New York Water Service Corporation                         | New York     | 27594                         |
| 1979 | Salem Hills Sewerage Disposal Corp. v. V. of Voorheesville | New York     | Supreme Court                 |

| Year | Client                             | State        | Regulatory Docket/Case Number |
|------|------------------------------------|--------------|-------------------------------|
| 1979 | Seabrook Water Corporation         | New Jersey   | 7910-846                      |
| 1979 | Southern Utilities Corporation     | Florida      | 770317-WS                     |
| 1979 | Township of South Brunswick        | New Jersey   | Municipal                     |
| 1979 | Westchester Joint Water Works      | New York     | Municipal                     |
| 1979 | Woodhaven Utilities Corporation    | Illinois     | 77-0109                       |
| 1980 | Crestwood Village Sewer Company    | New Jersey   | BPU 802-78                    |
| 1980 | Crestwood Village Water Company    | New Jersey   | BPU 802-77                    |
| 1980 | Gateway Water Supply Corporation   | Texas        | Municipal                     |
| 1980 | GWW-Central Florida District       | Florida      | 800004-WS                     |
| 1980 | Jamaica Water Supply Company       | New York     | 27587                         |
| 1980 | Rhode Island DPU&C (Newport Water) | Rhode Island | 1480                          |
| 1981 | Briarcliff Utilities, Inc.         | Texas        | 3620                          |
| 1981 | Candlewick Lake Utilities Co.      | Illinois     | 81-0011                       |
| 1981 | Caroline Water Company, Inc.       | Virginia     | 810065                        |
| 1981 | GDU, Inc Northport                 | Florida      | Municipal                     |
| 1981 | GDU, Inc Port Charlotte            | Florida      | Municipal                     |
| 1981 | GDU, Inc Port Malabar              | Florida      | 80-2192                       |
| 1981 | Hobe Sound Water Company           | Florida      | 8000776                       |
| 1981 | Lake Buckhorn Utilities, Inc.      | Ohio         | 80-999                        |
| 1981 | Lake Kiowa Utilities, Inc.         | Texas        | 3621                          |
| 1981 | Lakengren Utilities, Inc.          | Ohio         | 80-1001                       |
| 1981 | Lorelei Utilities, Inc.            | Ohio         | 80-1000                       |
| 1981 | New York Water Service Corporation | New York     | 28042                         |
| 1981 | Rhode Island DPU&C (Newport Water) | Rhode Island | 1581                          |
| 1981 | Shawnee Hills Utility Company      | Ohio         | 80-1002                       |
| 1981 | Smithville Water Company, Inc.     | New Jersey   | 808-541                       |
| 1981 | Spring Valley Water Company, Inc.  | New York     | 27936                         |
| 1981 | Spring Valley Water Company, Inc.  | New York     | 27936                         |
| 1981 | Sunhill Water Corporation          | New York     | 27903                         |
|      |                                    |              |                               |

| Year | Client                                      | State        | Regulatory Docket/Case Number |
|------|---|--------------|-------------------------------|
| 1981 | Swan Lake Water Corporation                 | New York     | 27904                         |
| 1982 | Chesterfield Commons Sewer Company          | New Jersey   | 822-84                        |
| 1982 | Chesterfield Commons Water Company          | New Jersey   | 822-83                        |
| 1982 | Crescent Waste Treatment Corp.              | New York     | Municipal                     |
| 1982 | Crestwood Village Sewer Company             | New Jersey   | 821-33                        |
| 1982 | Crestwood Village Water Company             | New Jersey   | 821-38                        |
| 1982 | Salem Hills Sewerage Disposal Corp.         | New York     | Municipal                     |
| 1982 | Township of South Brunswick                 | New Jersey   | Municipal                     |
| 1982 | Woodhaven Utilities Corporation             | Illinois     | 82-0167                       |
| 1983 | Country Knolls Water Works, Inc.            | New York     | 28194                         |
| 1983 | Heritage Hills Water Works Corp.            | New York     | 28453                         |
| 1984 | Crestwood Village Sewer Company             | New Jersey   | 8310-861                      |
| 1984 | Crestwood Village Water Company             | New Jersey   | 8310-860                      |
| 1984 | Environmental Disposal Corp.                | New Jersey   | 816-552                       |
| 1984 | GDU, Inc Port St. Lucie                     | Florida      | 830421                        |
| 1984 | Heritage Village Water (water/sewer)        | Connecticut  | 84-08-03                      |
| 1984 | Hurley Water Company, Inc.                  | New York     | 28820                         |
| 1984 | New York Water Service Corporation          | New York     | 28901                         |
| 1985 | Deltona Utilities (water/sewer)             | Florida      | 830281                        |
| 1985 | J. Filiberto Sanitation, Inc.               | New Jersey   | 8411-1213                     |
| 1985 | Sterling Forest Pollution Control           | New York     | Municipal                     |
| 1985 | Water Works Enterprise, Grand Forks         | North Dakota | Municipal                     |
| 1986 | GDU, Inc Port Charlotte                     | Florida      | Municipal                     |
| 1986 | GDU, Inc Sebastian Highlands                | Florida      | Municipal                     |
| 1986 | Kings Grant Water/Sewer Companies (settled) | New Jersey   | WR8508-868                    |
| 1986 | Mt. Ebo Sewage Works, Inc.                  | New York     | Municipal                     |
| 1986 | Sterling Forest Pollution Control           | New York     | Municipal                     |
| 1987 | Country Knolls Water Works, Inc.            | New York     | 29443                         |
| 1987 | Crestwood Village Sewer Co. (settled)       | New Jersey   | WR8701-38                     |

| Year | Client  | State         | Regulatory Docket/Case Number |
|------|---|---------------|-------------------------------|
| 1987 | Deltona Utilities - Marco Island                            | Florida       | 85151-WS                      |
| 1987 | Deltona Utilities, Inc Citrus Springs (settled)             | Florida       | 870092-WS                     |
| 1987 | First Brewster Water Corp. v. Town of Southeast (settled    | ) New York    | Supreme Court                 |
| 1987 | GDU, Inc Silver Springs Shores                              | Florida       | 870239-WS                     |
| 1987 | Ocean County Landfill Corporation                           | New Jersey    | SR-8703117                    |
| 1987 | Palm Coast Utility Corporation                              | Florida       | 870166-WS                     |
| 1987 | Sanlando Utilities Corp. (settled)                          | Florida       | 860683-WS                     |
| 1987 | Township of South Brunswick                                 | New Jersey    | Municipal                     |
| 1987 | Woodhaven Utilities Corp. (settled)                         | Illinois      | 87-0047                       |
| 1988 | Crescent Estates Water Co., Inc.                            | New York      | 88-W-035                      |
| 1988 | Elizabethtown Water Co.                                     | New Jersey    | OAL PUC3464-88                |
| 1988 | Heritage Village Water Company                              | Connecticut   | 87-10-02                      |
| 1988 | Instant Disposal Service, Inc.                              | New Jersey    | SR-87080864                   |
| 1988 | J. Filiberto Sanitation v. Morris County Transfer Station   | New Jersey    | 01487-88                      |
| 1988 | Ohio Water Service Co.                                      | Ohio          | 86-1887-WW-CO1                |
| 1988 | St. Augustine Shores Utilities                              | Florida       | 870980-WS                     |
| 1989 | Elizabethtown Water Co.                                     | New Jersey    | BPU WR89020132J               |
| 1989 | GDU (FPSC generic proceeding as to rate setting procedures) | Florida       | 880883-WS                     |
| 1989 | Gordon's Corner Water Co.                                   | New Jersey    | OAL PUC479-89                 |
| 1989 | Heritage Hills Sewage Works                                 | Connecticut   | Municipal                     |
| 1989 | Heritage Village Water Company                              | Connecticut   | 87-10-02                      |
| 1989 | Palm Coast Utility Corporation                              | Florida       | 890277-WS                     |
| 1989 | Southbridge Water Supply Co.                                | Massachusetts | DPU 89-25                     |
| 1989 | Sterling Forest Water Co.                                   | New York      | PSC 88-W-263                  |
| 1990 | American Utilities, Inc United States Bankruptcy Cou        | rt New Jersey | 85-00316                      |
| 1990 | City of Carson City   | Nevada        | Municipal                     |
| 1990 | Country Knolls Water Works, Inc.                            | New York      | 90-W-0458                     |
| 1990 | Elizabethtown Water Company                                 | New Jersey    | WR900050497J                  |

| Year | Client  | State        | Regulatory Docket/Case Number |
|------|---|--------------|-------------------------------|
| 1990 | Kent County Water Authority                                     | Rhode Island | 1952                          |
| 1990 | Palm Coast Utility Corporation                                  | Florida      | 871395-WS                     |
| 1990 | Southern States Utilities, Inc.                                 | Florida      | Workshop                      |
| 1990 | Trenton Water Works   | New Jersey   | WR90020077J                   |
| 1990 | Waste Management of New Jersey                                  | New Jersey   | SE 87070552                   |
| 1990 | Waste Management of New Jersey                                  | New Jersey   | SE 87070566                   |
| 1991 | City of Grand Forks   | North Dakota | Municipal                     |
| 1991 | Gordon's Corner Water Co.                                       | New Jersey   | OAL PUC8329-90                |
| 1991 | Southern States Utilities, Inc.                                 | Florida      | 900329-WS                     |
| 1992 | Elizabethtown Water Co.   | New Jersey   | WR 91081293J                  |
| 1992 | General Development Utilities, Inc Port Malabar<br>Division     | Florida      | 911030-WS                     |
| 1992 | General Development Utilities, Inc West Coast<br>Division       | Florida      | 911067-WS                     |
| 1992 | Heritage Hills Water Works, Inc.                                | New York     | 92-2-0576                     |
| 1993 | General Development Utilities, Inc Port LaBelle Division        | Florida      | 911737-WS                     |
| 1993 | General Development Utilities, Inc Silver Springs<br>Shores     | Florida      | 911733-WS                     |
| 1993 | General Waterworks of Pennsylvania - Dauphin Cons. Water Supply | Pennsylvania | R-00932604                    |
| 1993 | Kent County Water Authority                                     | Rhode Island | 2098                          |
| 1993 | Southern States Utilities - FPSC Rulemaking                     | Florida      | 911082-WS                     |
| 1993 | Southern States Utilities - Marco Island                        | Florida      | 920655-WS                     |
| 1994 | Capital City Water Company                                      | Missouri     | WR-94-297                     |
| 1994 | Capital City Water Company                                      | Missouri     | WR-94-297                     |
| 1994 | Elizabethtown Water Company                                     | New Jersey   | WR94080346                    |
| 1994 | Elizabethtown Water Company                                     | New Jersey   | WR94080346                    |
| 1994 | Environmental Disposal Corp.                                    | New Jersey   | WR94070319                    |
| 1994 | General Development Utilities - Port Charlotte                  | Florida      | 940000-WS                     |
| 1994 | General Waterworks of Pennsylvania                              | Pennsylvania | R-00943152                    |

| Year | Client                                       | State      | Regulatory Docket/Case Number |
|------|--|------------|-------------------------------|
| 994  | Hoosier Water Company - Mooresville Division | Indiana    | 39839                         |
| 994  | Hoosier Water Company - Warsaw Division      | Indiana    | 39838                         |
| 994  | Hoosier Water Company - Winchester Division  | Indiana    | 39840                         |
| 994  | West Lafayette Water Company                 | Indiana    | 39841                         |
| 994  | Wilmington Suburban Water Corporation        | Delaware   | 94-149 (stld)                 |
| 995  | Butte Water Company                          | Montana    | Cause 90-C-90                 |
| 995  | Heritage Hills Sewage Works Corporation      | New York   | Municipal                     |
| 996  | Consumers Illinois Water Company             | Illinois   | 95-0342                       |
| 996  | Elizabethtown Water Company                  | New Jersey | WR95110557                    |
| 996  | Palm Coast Utility Corporation               | Florida    | 951056-WS                     |
| 996  | PenPac, Inc.                                 | New Jersey | OAL-00788-93N                 |
| 996  | Southern States Utilities, Marco Island      | Florida    | 950495-WS                     |
| 1997 | Crestwood Village Water Company              | New Jersey | BPU 96100739                  |
| 1997 | Indiana American Water Co., Inc.             | Indiana    | IURC 40703                    |
| 1997 | Missouri-American Water Company              | Missouri   | WR-97-237                     |
| 1997 | South County Water Corp                      | New York   | 97-W-0667                     |
| 1997 | United Water Florida                         | Florida    | 960451-WS                     |
| 1998 | Consumer Illinois Water Company              | Illinois   | 98-0632                       |
| 1998 | Consumers Illinois Water Company             | Illinois   | 97-0351                       |
| 1998 | Heritage Hills Water Company                 | New York   | 97-W-1561                     |
| 1998 | Missouri-American Wastewater Company         | Missouri   | SR-97-238                     |
| 1999 | Consumers Illinois Water Company             | Illinois   | 99-0288                       |
| 1999 | Environmental Disposal Corp.                 | New Jersey | WR99040249                    |
| 1999 | Indiana American Water Co., Inc.             | Indiana    | IURC 41320                    |
| 2000 | South Haven Sewer Works, Inc.                | Indiana    | Cause: 41410                  |
| 2000 | Utilities Inc. of Maryland                   | Maryland   | CAL 97-17811                  |
| 2001 | Artesian Water Company                       | Delaware   | 00-649                        |
| 2001 | Citizens Utilities Company                   | Illinois   | 01-0001                       |
| 2001 | Elizabethtown Water Company                  | New Jersey | WR-0104205                    |
|      |  |            |                               |

| l'ear | Client   | State          | Regulatory Docket/Case Number |
|-------|--|----------------|-------------------------------|
| 2001  | Kiawah Island Utility, Inc.                              | South Carolina | 2001-164-W/S                  |
| 2001  | Placid Lakes Water Company                               | Florida        | 011621-WU                     |
| 2001  | South Haven Sewer Works, Inc.                            | Indiana        | 41903                         |
| 2001  | Southlake Utilities, Inc.                                | Florida        | 981609-WS                     |
| 2002  | Artesian Water Company                                   | Delaware       | 02-109                        |
| 2002  | Consumers Illinois Water- Grant Park                     | Illinois       | 02-0480                       |
| 2002  | Consumers Illinois Water- Village Woods                  | Illinois       | 02-0539                       |
| 2002  | Valencia Water Company                                   | California     | 02-05-013                     |
| 2003  | Consumers Illinois Water - Indianola                     | Illinois       | 03-0069                       |
| 2003  | Elizabethtown Water Company                              | New Jersey     | WR-030-70510                  |
| 2003  | Golden Heart Utilities, Inc.                             | Alaska         | U-02-13, 14 & 15              |
| 2003  | Utilities, Inc. – Georgia                                | Georgia        | CV02-0495-AB                  |
| 2004  | Aquarion Water Company                                   | Connecticut    | 04-02-14                      |
| 2004  | Artesian Water Company                                   | Delaware       | 04-42                         |
| 2004  | El Dorado Utilities, Inc.                                | New Mexico     | D-101-CU-2004-                |
| 2004  | Environmental Disposal Corp.                             | New Jersey     | DPU WR 03 070509              |
| 2004  | Heritage Hills Water Company                             | New York       | 03-W-1182                     |
| 2004  | Sun Valley Water & Washoe County Dept. of Water Revenues | Nevada         | TMWA Municipal                |
| 2004  | Jersey City MUA  | New Jersey     | Municipal                     |
| 2004  | Rockland Electric Company                                | New Jersey     | EF02110852                    |
| 2005  | Aquarion Water Company                                   | New Hampshire  | DW 05-119                     |
| 2005  | Intercoastal Utilities, Inc.                             | Florida        | 04-0007-0011-0001             |
| 2005  | Haig Point Utility Company, Inc.                         | South Carolina | 2005-34-W/S                   |
| 2005  | South Central Connecticut Regional Water Auth.           | Connecticut    | Municipal                     |
| 2006  | Pennichuck Water Works, Inc.                             | New Hampshire  | DW-04048                      |
| 2006  | Village of Williston Park                                | New York       | Municipal                     |
| 2006  | Jersey City MUA  | New Jersey     | Municipal                     |
| 2006  | Groton Utilities   | Connecticut    | Municipal                     |

| 2006Connecticut Water CompanyConnecticut06-07-082006Birmingham Utilities, Inc.Connecticut06-05-102006Aqua Florida Utilities, Inc.Florida060368-WS2007Aquarion Water Company of CTConnecticut07-05-192007Pennichuck Water Works, Inc.New HampshireDW 04-0482007Aqua Indiana - Utility CenterIndiana433312007Environmental Disposal Corp.New JerseyWR 04 0807602007Aqua Florida Utilities, Inc.Florida07-01832007Aqua Illinois, Inc Hawthorn Woods, Willowbrook & Vermilion07-0620/07-0621/08-062008Aqua Florida Utilities, Inc.Florida080121-WS2008Aquarion Water Company of MAMassachusettsD.P.U. 08-272008Haig Point Utility Company, Inc.South Carolina2007-414-WS2009R.M.V. Land & C.M. Livestock, L.C.C.New JerseyEM020503132010City of GriffinGeorgiaCivil Action No. 09V-22010Connecticut Water CompanyConnecticut09-12-112010Montville WPCAConnecticut14000124642010Milford Water CompanyMassachusettsDPU 10-782010Arizona American Water CompanyArizonaW-01303A-10-04482011Aqua IllinoisIllinoisICC Docket (Consolida2011Artesian Water CompanyMarylandMPSC Case 92522011Artesian Water CompanyDelawarePSC 11-2072011<   | umber |
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| Aqua Florida Utilities, Inc.  Aquarion Water Company of CT  Connecticut  O7-05-19  DW 04-048  DW 04-04  DW 04-0 |       |
| 2007 Aquarion Water Company of CT  2007 Pennichuck Water Works, Inc.  2007 Aqua Indiana - Utility Center  2007 Indiana  2007 Indiana  2007 Environmental Disposal Corp.  2008 Aqua Florida Utilities, Inc.  2009 Aqua Florida Utilities, Inc.  2008 Aqua Florida Utilities, Inc.  2009 Fam. V. Land & C.M. Livestock, L.C.C.  2009 R.M.V. Land & C.M. Livestock, L.C.C.  2009 R.M.V. Land & C.M. Livestock, L.C.C.  2010 City of Griffin  2010 Connecticut Water Company  2010 Connecticut Water Company  2010 Montville WPCA  2010 Milford Water Company  2010 Arizona American Water Company  2011 Aqua Illinois  2011 Artesian Water Company  2011 Artesian Water Company  2011 Artesian Water Company  2012 Washington Gas Light  2012 Washington Gas Light  2013 Mayland  2016 Senate SB541   |       |
| 2007 Pennichuck Water Works, Inc.  2007 Aqua Indiana - Utility Center  Indiana  Aqua Florida Utilities, Inc.  Florida  O7-0183  2007 Aqua Florida Utilities, Inc.  Florida  Aqua Illinois, Inc Hawthorn Woods, Willowbrook & Illinois  O7-0620/07-0621/08-06  Vermillion  2008 Aqua Florida Utilities, Inc.  Florida  Aqua Florida Utilities, Inc.  Florida  O80121-WS  D.P.U. 08-27  2008 Aquarion Water Company of MA  Massachusetts  D.P.U. 08-27  2009 R.M.V. Land & C.M. Livestock, L.C.C.  New Jersey  EM02050313  2010 City of Griffin  Georgia  Civil Action No. 09V-2  2010 Connecticut Water Company  Connecticut  O9-12-11  2010 Montville WPCA  Connecticut  Milford Water Company  Massachusetts  DPU 10-78  2010 Arizona American Water Company  Arizona  W-01303A-10-0448  2011 Aqua Illinois  Illinois  ICC Docket (Consolida  2011 Artesian Water Company  Maryland  MPSC Case 9252  2011 Artesian Water Company  Delaware  PSC 11-207  2011 Kiawah Island Utility, Inc.  South Carolina  Senate SB541  |       |
| Aqua Indiana - Utility Center Indiana 43331  2007 Environmental Disposal Corp. New Jersey WR 04 080760  2007 Aqua Florida Utilities, Inc. Florida 07-0183  2007 Aqua Illinois, Inc Hawthorn Woods, Willowbrook & Illinois 07-0620/07-0621/08-00  2008 Aqua Florida Utilities, Inc. Florida 080121-WS  2008 Aquarion Water Company of MA Massachusetts D.P.U. 08-27  2008 Haig Point Utility Company, Inc. South Carolina 2007-414-WS  2009 R.M.V. Land & C.M. Livestock, L.C.C. New Jersey EM02050313  2010 City of Griffin Georgia Civil Action No. 09V-2  2010 Connecticut Water Company Connecticut 09-12-11  2010 Montville WPCA Connecticut 1400012464  2010 Milford Water Company Massachusetts DPU 10-78  2010 Arizona American Water Company Arizona W-01303A-10-0448  2011 Aqua Illinois ICC Docket (Consolida 2011 Artesian Water Company Delaware PSC 11-207  2011 Kiawah Island Utility, Inc. South Carolina 2011-317-WS  2012 Washington Gas Light Maryland Senate SB541  |       |
| Environmental Disposal Corp.  New Jersey  WR 04 080760 2007  Aqua Florida Utilities, Inc.  Florida  O7-0620/07-0621/08-00 2008  Aqua Florida Utilities, Inc.  Florida  O7-0620/07-0621/08-00 2008  Aqua Florida Utilities, Inc.  Florida  O80121-WS 2008  Aquarion Water Company of MA  Massachusetts  D.P.U. 08-27 2008  Haig Point Utility Company, Inc.  South Carolina  2007-414-WS 2009  R.M.V. Land & C.M. Livestock, L.C.C.  New Jersey  EM02050313 2010  City of Griffin  Georgia  Civil Action No. 09V-2 2010  Connecticut Water Company  Connecticut  O9-12-11 2010  Montville WPCA  Connecticut  1400012464 2010  Milford Water Company  Massachusetts  DPU 10-78 2010  Arizona American Water Company  Arizona  W-01303A-10-0448 2011  Aqua Illinois  IICC Docket (Consolida 2011  Artesian Water Company  Delaware  PSC 11-207 2011  Kiawah Island Utility, Inc.  South Carolina  2011-317-WS 2012  Washington Gas Light  Maryland  Senate SB541  |       |
| Aqua Florida Utilities, Inc.  Aqua Illinois, Inc Hawthorn Woods, Willowbrook & Vermilion  Aqua Florida Utilities, Inc.  Florida  O7-0620/07-0621/08-06  O80121-WS  OROTON    |       |
| Aqua Illinois, Inc Hawthorn Woods, Willowbrook & Vermilion  2008 Aqua Florida Utilities, Inc.  2008 Aquarion Water Company of MA  2008 Haig Point Utility Company, Inc.  2009 R.M.V. Land & C.M. Livestock, L.C.C.  2010 City of Griffin  2010 Connecticut Water Company  2010 Connecticut Water Company  2010 Montville WPCA  2010 Milford Water Company  2010 Milford Water Company  2010 Arizona American Water Company  2011 Aqua Illinois  2011 Artesian Water Company  2011 Maryland  2011 MPSC Case 9252  2011 Kiawah Island Utility, Inc.  2012 Washington Gas Light  Maryland  Maryland  Maryland  Maryland  Senate SB541   |       |
| Vermilion  2008 Aqua Florida Utilities, Inc.  Aqua Florida Utilities, Inc.  Florida  080121-WS  D.P.U. 08-27  2008 Aquarion Water Company of MA  Massachusetts  D.P.U. 08-27  2008 Haig Point Utility Company, Inc.  South Carolina  2007-414-WS  2009 R.M.V. Land & C.M. Livestock, L.C.C.  New Jersey  EM02050313  2010 City of Griffin  Georgia  Civil Action No. 09V-2  2010 Connecticut Water Company  Connecticut  09-12-11  2010 Montville WPCA  Connecticut  1400012464  2010 Milford Water Company  Massachusetts  DPU 10-78  2010 Arizona American Water Company  Arizona  W-01303A-10-0448  2011 Aqua Illinois  Illinois  ICC Docket (Consolida  2011 Artesian Water Company  Maryland  MPSC Case 9252  2011 Artesian Water Company  Delaware  PSC 11-207  2011 Kiawah Island Utility, Inc.  South Carolina  2011-317-WS  2012 Washington Gas Light  Maryland  Senate SB541   |       |
| Aquarion Water Company of MA  Massachusetts  D.P.U. 08-27  2008 Haig Point Utility Company, Inc.  South Carolina  2007-414-WS  2009 R.M.V. Land & C.M. Livestock, L.C.C.  New Jersey  EM02050313  2010 City of Griffin  Georgia  Civil Action No. 09V-2  2010 Connecticut Water Company  Connecticut  09-12-11  2010 Montville WPCA  Connecticut  1400012464  2010 Milford Water Company  Massachusetts  DPU 10-78  2010 Arizona American Water Company  Arizona  W-01303A-10-0448  2011 Aqua Illinois  Illinois  ICC Docket (Consolida  2011 Artesian Water Company  Delaware  PSC 11-207  2011 Kiawah Island Utility, Inc.  South Carolina  2011-317-WS  2012 Washington Gas Light  Maryland  Senate SB541   | 167   |
| Haig Point Utility Company, Inc.  South Carolina  2007-414-WS  2009 R.M.V. Land & C.M. Livestock, L.C.C.  New Jersey  EM02050313  2010 City of Griffin  Georgia  Civil Action No. 09V-2  2010 Connecticut Water Company  Connecticut  09-12-11  2010 Montville WPCA  Connecticut  1400012464  2010 Milford Water Company  Massachusetts  DPU 10-78  2010 Arizona American Water Company  Arizona  W-01303A-10-0448  2011 Aqua Illinois  Illinois  ICC Docket (Consolida  2011 Artesian Water Company  Maryland  MPSC Case 9252  2011 Artesian Water Company  Delaware  PSC 11-207  2011 Kiawah Island Utility, Inc.  South Carolina  Senate SB541  |       |
| 2009 R.M.V. Land & C.M. Livestock, L.C.C.  New Jersey  EM02050313  2010 City of Griffin  Georgia  Civil Action No. 09V-2  2010 Connecticut Water Company  Connecticut  09-12-11  2010 Montville WPCA  Connecticut  1400012464  2010 Milford Water Company  Massachusetts  DPU 10-78  2010 Arizona American Water Company  Arizona  W-01303A-10-0448  2011 Aqua Illinois  Illinois  ICC Docket (Consolida  2011 Artesian Water Company  Maryland  MPSC Case 9252  2011 Artesian Water Company  Delaware  PSC 11-207  2011 Kiawah Island Utility, Inc.  South Carolina  2011-317-WS  2012 Washington Gas Light  Maryland  Senate SB541   |       |
| City of Griffin  Georgia  Civil Action No. 09V-2  2010  Connecticut Water Company  Connecticut  09-12-11  2010  Montville WPCA  Connecticut  1400012464  2010  Milford Water Company  Massachusetts  DPU 10-78  2010  Arizona American Water Company  Arizona  W-01303A-10-0448  2011  Aqua Illinois  Illinois  ICC Docket (Consolida  2011  Artesian Water Company  Maryland  MPSC Case 9252  2011  Artesian Water Company  Delaware  PSC 11-207  2011  Kiawah Island Utility, Inc.  South Carolina  2011-317-WS  2012  Washington Gas Light  Maryland  Senate SB541  |       |
| 2010 Connecticut Water Company Connecticut 09-12-11 2010 Montville WPCA Connecticut 1400012464 2010 Milford Water Company Massachusetts DPU 10-78 2010 Arizona American Water Company Arizona W-01303A-10-0448 2011 Aqua Illinois IICC Docket (Consolida 2011 Artesian Water Company Maryland MPSC Case 9252 2011 Artesian Water Company Delaware PSC 11-207 2011 Kiawah Island Utility, Inc. South Carolina 2011-317-WS 2012 Washington Gas Light Maryland Senate SB541   |       |
| 2010 Montville WPCA Connecticut 1400012464 2010 Milford Water Company Massachusetts DPU 10-78 2010 Arizona American Water Company Arizona W-01303A-10-0448 2011 Aqua Illinois IIIlinois ICC Docket (Consolida 2011 Artesian Water Company Maryland MPSC Case 9252 2011 Artesian Water Company Delaware PSC 11-207 2011 Kiawah Island Utility, Inc. South Carolina 2011-317-WS 2012 Washington Gas Light Maryland Senate SB541  | 866   |
| 2010Milford Water CompanyMassachusettsDPU 10-782010Arizona American Water CompanyArizonaW-01303A-10-04482011Aqua IllinoisIllinoisICC Docket (Consolida2011Artesian Water CompanyMarylandMPSC Case 92522011Artesian Water CompanyDelawarePSC 11-2072011Kiawah Island Utility, Inc.South Carolina2011-317-WS2012Washington Gas LightMarylandSenate SB541   |       |
| 2010 Arizona American Water Company Arizona W-01303A-10-0448 2011 Aqua Illinois IIIlinois ICC Docket (Consolida 2011 Artesian Water Company Maryland MPSC Case 9252 2011 Artesian Water Company Delaware PSC 11-207 2011 Kiawah Island Utility, Inc. South Carolina 2011-317-WS 2012 Washington Gas Light Maryland Senate SB541  |       |
| 2011 Aqua Illinois IIIInois ICC Docket (Consolida<br>2011 Artesian Water Company Maryland MPSC Case 9252<br>2011 Artesian Water Company Delaware PSC 11-207<br>2011 Kiawah Island Utility, Inc. South Carolina 2011-317-WS<br>2012 Washington Gas Light Maryland Senate SB541  |       |
| 2011 Artesian Water Company Maryland MPSC Case 9252 2011 Artesian Water Company Delaware PSC 11-207 2011 Kiawah Island Utility, Inc. South Carolina 2011-317-WS 2012 Washington Gas Light Maryland Senate SB541  |       |
| 2011Artesian Water CompanyDelawarePSC 11-2072011Kiawah Island Utility, Inc.South Carolina2011-317-WS2012Washington Gas LightMarylandSenate SB541   | ted)  |
| 2011 Kiawah Island Utility, Inc. South Carolina 2011-317-WS 2012 Washington Gas Light Maryland Senate SB541  |       |
| 2012 Washington Gas Light Maryland Senate SB541  |       |
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| 2012 Washington Gas Light Maryland House HB662   |       |
| 2012 Daufuskie Island Utility South Carolina 2011-229-W/S  |       |
| 2012 Milford Water Company Massachusetts DPU 12-86   |       |
| 2013 Artesian Water Company Pennsylvania 2:10-CV-07453-JP  |       |
| 2013 Aquarion Water Company - Oxford Massachusetts CA 09-00592E  |       |

| Year | Client                                  | State          | Regulatory Docket/Case Number                     |
|------|---|----------------|---|
| 2013 | Water Management Services               | Florida        | 110200-WU   |
| 2013 | City of Fernandina Beach                | Florida        | Civil Action No. 13CA000485AXYX                   |
| 2013 | City of Elizabeth                       | New Jersey     | Docket Nos. UNN-L-0556-10 and UNN-L-<br>2608-11   |
| 2014 | Daufuskie Island Utility Company, Inc.  | South Carolina | Case No. 2013-CP-7-02255                          |
| 2014 | Artesian Water Company                  | Delaware       | Docket No. PSC 14-132                             |
| 2014 | Aquarion Water Company - Hingham        | New Hampshire  | SUCU 2013-03159-BLS2                              |
| 2015 | EPCOR                                   | Arizona        | ACC Docket # WS-01303A-14-0010                    |
| 2015 | Mountain Water Company                  | Montana        | Case # DV-14-352                                  |
| 2015 | Daufuskie Island Utility Company, Inc.  | South Carolina | Docket No. 2014-346-WS                            |
| 2015 | Housatonic Water Works                  | Massachusetts  | D.P.U. 15-179                                     |
| 2016 | Epcor Water Arizona                     | Arizona        | Docket No. W501303A-16-0145                       |
| 2016 | Community Utilities of Indiana          | Indiana        | Case No. 44724                                    |
| 2016 | Utilities Inc. of Florida               | Florida        | Docket No. 16101-WS                               |
| 2017 | Epcor Water Arizona                     | Arizona        | Docket No. W10303A-17-0141                        |
| 2017 | Aquarion Water Company of Massachusetts | Massachusetts  | D.P.U. 17-90                                      |
| 2017 | Milford Water Company                   | Massachusetts  | D.P.U. 17-107                                     |
| 2018 | Water Services Corp. of Kentucky        | Kentucky       | Case No. 2018-00208                               |
| 2018 | Epcor Water New Mexico, Inc.            | New Mexico     | Case No. 18_00124-UT                              |
| 2019 | Daufuskie Island Utility Company, Inc.  | South Carolina | Docket No. 2018-364                               |
| 2020 | Epcor-Johnson Utilities, LLC            | Arizona        | Docket No. WS-02987A-20                           |
| 2020 | Valley Water Systems, Inc.              | Connecticut    | Docket No. 20-11-14                               |
| 2020 | Aquarion Water Company of New Hampshire | New Hampshire  | Docket No. DW 20-184                              |
| 2021 | EPCOR of Arizona Inc.                   | Arizona        | Docket No. WS-01303A-20-0177                      |
| 2021 | Epcor Water Arizona, Inc, San Tan       | Arizona        | Docket No. WS-02987A-20-0025<br>WS-01303A-20-0025 |
| 2021 | Middlesex Water Company                 | New Jersey     | Docket No. WR21050813                             |
| 2021 | Gordon's Corner Water Company           | New Jersey     | Docket No. WR21070979                             |

# John F. Guastella Papers and Presentations

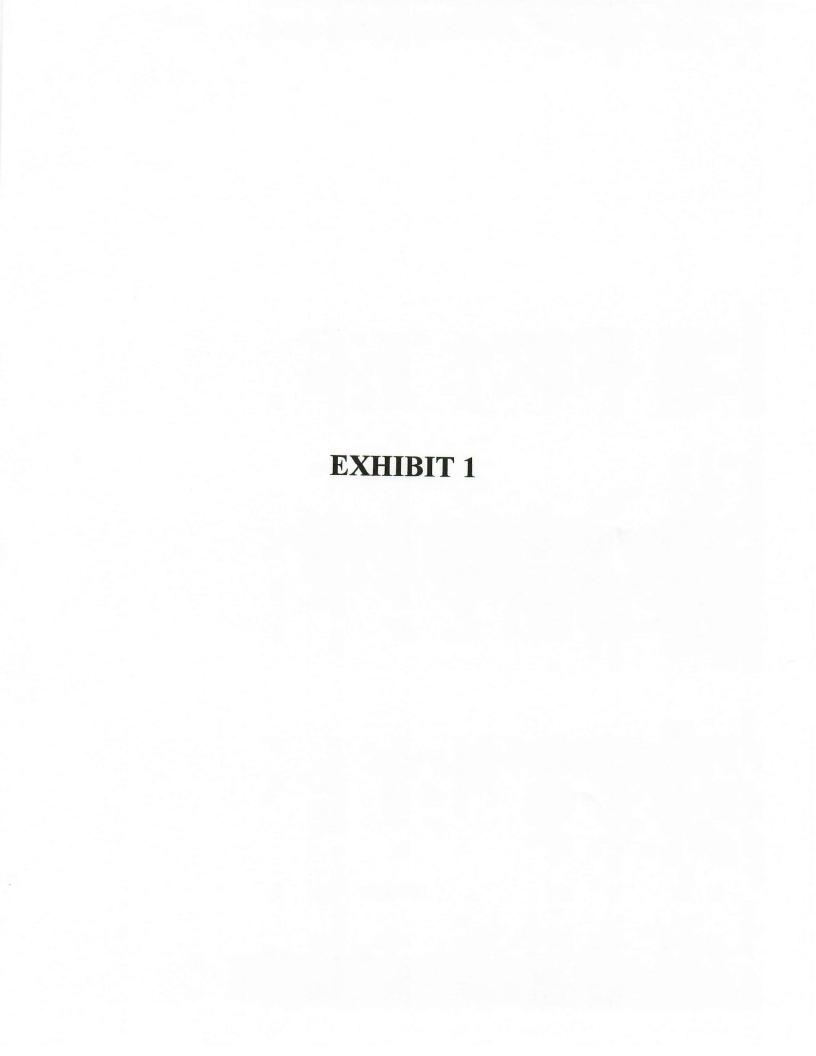
| Year                    | Title   | Forum  |
|-------------------------|---|--|
| 1974<br>through<br>2020 | Basics of Rate Setting     Cost Allocation and Rate Design     Revenue Requirements | Semi-annual seminars on utility rate regulation, National Association of Regulatory Utility Commissioners, sponsored by the University of South Florida, the University of Utah, Florida State University, The University of Florida and Michigan State University, and currently the NARUC Water Committee. |
| 1974                    | Rate Design Studies: A Regulatory<br>Point-of- View                                 | Annual convention of the National Association of Water<br>Companies, New Haven, Connecticut  |
| 1976                    | Lifeline Rates  | Annual convention of the National Association of Water Companies, Chattanooga, Tennessee   |
| 1977                    | Regulating Water Utilities: The Customers' Best Interest                            | Annual symposium of the New England Conference of Public Utilities Commissioners, Mystic Seaport, Connecticut  |
| 1978                    | Rate Design: Preaching v. Practice  | Annual convention of the National Association of Water<br>Companies, Baton Rouge, Louisiana  |
| 1979                    | Small Water Companies   | Annual symposium of the New England Conference of Public Utilities Commissioners, Newport, Rhode Island  |
| 1979                    | Rate Making Problems Peculiar to Private Water and Sewer Companies                  | Special educational program sponsored by Independent Water and Sewer Companies of Texas, Austin, Texas   |
| 1980                    | Water Utility Regulation  | Annual meeting of the National Association of Regulatory<br>Utility Commissioners, Houston, Texas  |
| 1981                    | The Impact of Water Rates on Water Usage  | Annual Pennsylvania Environmental Conference, Harrisburg, Pennsylvania   |
| 1981                    | A Realistic Approach to Regulating Water Utilities                                  | Mid-America Regulatory Conference, Clarksville, Indiana  |
| 1982                    | Issues in Water Utility Regulation  | Annual symposium of the New England Conference of Public Utilities Commissioners, Rockport, Maine  |
| 1982                    | New Approaches to the Regulation of Water Utilities                                 | Southeastern Association of Regulatory Utility Commissioners, Asheville, North Carolina  |
| 1983                    | Allocating Costs and Revenues Fairly and Effectively                                | Maryland Water and Sewer Finance Conference, Westminster, Maryland   |
| 1983                    | Lifeline and Social Policy Pricing  | Annual conference of the American Water Works Association,<br>Las Vegas, Nevada (published)  |
| 1984                    | The Real Cost of Service: Some Special Considerations                               | Annual New Jersey Section AWWA Spring Meeting, Atlantic City, New Jersey   |
| 1987                    | Margin Reserve: It's Not the Issue  | Florida Waterworks Association Newsletter, April/May/June 1987 issue   |

# John F. Guastella Papers and Presentations

| Year | Title  | Forum   |
|------|--|---|
| 1987 | A "Current" Issue: CIAC  | NAWC - New England Chapter November 6, 1987 meeting                               |
| 1988 | Small Water Company rate Setting:<br>Take It or Leave It       | NAWC - New York Chapter June 14, 1988 meeting                                     |
| 1989 | The Solution to all the Problems of Good Small Water Companies | NAWC Quarterly magazine, Winter issue   |
| 1989 | Current Issues Workshop - Panel                                | New England Conference of Public Utilities Commissioners,<br>Kennebunkport, Maine |
| 1991 | Alternative Rate Structures                                    | New Jersey Section 1991 Annual Conference, AWWA, Atlantic City, New Jersey        |
| 1994 | Conservation Impact on Water Rates                             | New England NAWC and New England AWWA, Sturbridge, Massachusetts                  |
| 1996 | Utility Regulation - 21st Century                              | NAWC Annual Meeting, Orlando, Florida   |
| 1997 | Current Status Drinking Water<br>State Revolving Fund          | NAWC Annual Meeting, San Diego, California  |
| 1998 | Small Water Companies - Problems and Solutions                 | NAWC Annual Meeting, Indianapolis, Indiana  |
| 1998 | Basic Rate Regulation Seminar                                  | New England Chapter - NAWC, Rockport, Maine                                       |
| 2000 | Developer Related Water and Sewer Utilities<br>Seminar         | Florida State University, Orlando, Florida  |
| 2001 | Developer Related Water and Sewer Utilities<br>Seminar         | Florida State University, Orlando, Florida  |
| 2002 | Regulatory Cooperation - Small Company<br>Education            | New England Chapter - NAWC, Annual Meeting  |
| 2003 | Developer Related Water and Sewer Utilities<br>Seminar         | University of Florida, Orlando, Florida   |
| 2004 | Basic Regulation & Rate Setting Training Seminar               | Office of Regulatory Staff, Columbia, South Carolina                              |
| 2005 | Municipal Water Rates  | Nassau-Suffolk Water Commissioners Association, Franklin Square, New York         |
| 2005 | Innovations in Rate Setting and Procedures                     | NAWC New York Chapter, West Point, New York                                       |

# John F. Guastella Papers and Presentations

| Year | Title  | Forum  |
|------|--|--|
| 2006 | Basics of Rate Setting                       | The Connecticut Water Company, Clinton, Connecticut                        |
| 2006 | Innovations in Rate Setting and Procedures   | NAWC New York Chapter, Catskill, New York                                  |
| 2006 | Best Practices as Regulatory Policy          | NAWC New England Chapter, Ogunquit, Maine                                  |
| 2006 | Rate and Valuation Seminar                   | NAWC New York Chapter  |
| 2006 | Full Cost Pricing                            | U.S. Environmental Protection Agency Expert Workshop,<br>Lansing, Michigan |
| 2006 | Innovations in Rate Setting                  | NAWC New England Chapter, Portsmouth, New Hampshire                        |
| 2007 | Weather Sensitive Customer Demands           | NAWC Water Utility Executive Council, Half Moon Bay,<br>California         |
| 2007 | Basics of Rate Setting and Valuation Seminar | NAWC New England Chapter, Ogunquit, Maine                                  |
| 2007 | Small Company Characteristics                | National Drinking Water Symposium, La Jolla, California                    |
| 2013 | Rate and Valuation Seminar                   | NAWC New York Chapter  |
| 2015 | Rate and Valuation Seminar                   | NAWC New England Chapter   |





October 4, 2021

Mr. Gene Allen, Director Department of Public Works 3 Spragueville Road Smithfield, RI 02917

Re: New Water Supply Exploration

Dear Mr. Allen:

The Town of Smithfield has been dealing the rising cost of water and is interested in how to position the Smithfield Water Supply Board (SWSB) for the future. This approach includes developing a strategy to begin the process of exploring for a new groundwater supply.

BETA Group, Inc. (BETA) working with our well development sub-consultant, Bristol Engineering Advisors, Inc. (Bristol) conducted a preliminary well exploration study that included a desk-top study of existing US Geological Survey mapping and available existing studies to identify potential areas that could be suitable for a municipal water supply. Additionally, at each area identified as having a potential for development as a gravel developed well, a preliminary evaluation of the surrounding land use identified potential sources of pollution.

Below represents the findings of the preliminary study.

#### **BACKGROUND**

The development of a new source of drinking water supply in Rhode Island is regulated under 216-RICR-50-05-1. These comprehensive regulations and guidelines provide a detailed roadmap for communities to follow.

Bristol performed a desk-top study of existing US Geological Survey mapping and available existing studies.

Some of the most productive aquifers in New England are the result of our geologic history of glaciations. The retreat of the glaciers 10,000 years ago left behind abundant sand and gravel aquifers that provide water to nearly half the people of southern New England. There are two types of sand and gravel aquifers: outwash plains such as those encountered in southern Rhode Island and Cape Cod, Mass; and valley-fill aquifers, such as those found — as the name suggests — in the valleys between hilly uplands.

The other geologic deposits associated with glaciers is referred to as "glacial till". Till is characterized by a poorly sorted mixture of clay, silt, sand, gravel and boulders; because it is not well sorted, the pore spaces between the particles is often extremely small and therefore does not transmit water freely.

#### **FINDINGS**

Smithfield is not, unfortunately, blessed with abundant glacial outwash deposits. The majority of town is underlain by till over bedrock. Similarly, the Woonasquatucket Reservoir and associated water bodies occupy much of the remaining land area. The areas in green in the composite Figure 1, below, are areas that have been mapped by the US Geological Survey as having valley-fill glacial outwash deposits. The pink covering the rest of town is glacial till that would be generally unsuitable for a municipal-scale public water

Mr. Gene Allen, Director October 4, 2021 Page 2 of 4

supply well. There are, however, valley-fill deposits located in valley-fill deposits between the Woonasquatucket and Scituate reservoirs. These deposits appear to have sufficient thickness and characteristics that they may potentially support a municipal-scale public water supply well.

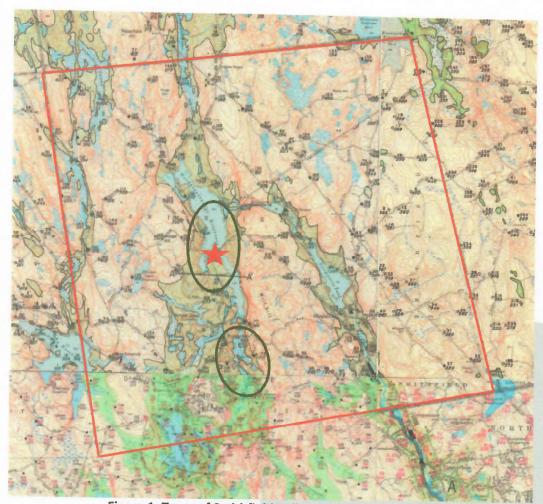


Figure 1: Town of Smithfield Valley-Fill Outwash Deposits

While there appears to be other areas of valley-fill outwash, the record of drilling in these areas suggests that the outwash in most of these areas is very thin. Till and/or bedrock is very near the surface, and without a significant thickness of outwash to store and transmit water, these areas are unlikely to be suitable.

The area – marked by the red star – however, appears to have sufficient aquifer thickness to support a municipal-scale public water supply well. At this location, it may be possible to construct a well with a yield of 250-300 gallons per minute. Perhaps multiple wells at this location could provide 0.5-0.75 million gallons per day. However, this area, which is coincident with the axis of the reservoir, is fairly developed and finding a parcel or contiguous parcels large enough to support the protective radius may prove a substantial challenge.



Mr. Gene Allen, Director October 4, 2021 Page 3 of 4

Smithfield does not have significant glacial outwash deposits. However, they do exist and at discrete locations within these deposits it may be possible to site wells with adequate yields. However, it appears unlikely that groundwater sources in excess of a million gallons per day will be developed within the Town of Smithfield.

### RECOMMENDATION

Should the Town be interested in exploring the location identified in this document for public water supply potential, the Town should embark on the process to further explore the development of a new drinking water supply well. The process to conduct this exploration is defined below.

# TYPICAL WELL DEVELOPMENT PROCESS AND COSTS

The development of a new source of drinking water supply in Rhode Island is regulated by the Department of Health under 216-RICR-50-05-1. These comprehensive regulations and guidelines provide a detailed roadmap for constructing and testing a new production well, but do not provide detail on the exploration process. In light of this, the scope below is based on industry practice and supplemented by the Massachusetts New Source Approval guidelines.

The Scope below consists of three phases. The first phase would be a desktop study that considers existing mapping and reports that typically identifies up to three (3) locations that warrant further field investigations. The next phase consists of field exploration activities at each of the three sites identified in the first phase. The final phase of the Scope is final design and permitting at the most favorable site. Since neither the location nor capacity of a suitable production well is known at this time, the Scope and Budget for Phase 3 is intended only to provide a rough estimate of the level of effort and cost to complete a final production well.

## 1. Site Specific Field Investigations

Prior to performing any field investigations, establish communications with the Rhode Island Water Resources Board (RIWRB) and the Department of Health (DOH) to inform them of the intention to explore for a new groundwater supply well.

Contract with a water well drilling firm with experience in conducting public water supply well investigations for the installation of up to 5 monitoring wells at each of the up to three (3) locations identified in Phase 1 above.

The geologic strata encountered during monitoring well installation will be logged, and each well rated to estimate water yield. An offset well will be installed at the most favorable location at each of the three sites for the purpose of conducting a preliminary yield rating test. Limited environmental sampling will be conducted at the conclusion of the rating test to evaluate for inorganic compounds, VOCs and PFAS.

Prepare a summary of the results of the field investigations, providing a recommendation, scope and budget for Phase 3 evaluation, if conditions warrant. The scope will be consistent with RIDOH regulations for siting a new groundwater supply.

## 2. Production Well Design, Permitting, and Construction

Using the framework provided in the RIDOH regulations, prepare specifications for the construction and testing of a public water supply well. In accordance with the regulations, the following items will be included:

- logs, data, and analyses performed to date at the site to be developed;
- Proposed well construction parameters depth, diameter, screened interval, etc.;



Mr. Gene Allen, Director October 4, 2021 Page 4 of 4

- RIDOH-required well forms;
- Location of proposed monitoring locations;
- Identification of sensitive receptors in the vicinity of the site;
- Well testing protocol duration, monitoring frequency, laboratory analytical sampling schedule;
- Method for determining stabilization;
- Post-test well recovery monitoring schedule.

Bidding for well construction and testing services, and coordinate all drilling and testing activities with the Smithfield Water Supply Board and drilling contractor.

Following completion of the test, prepare a report detailing the well development activities and provide a recommendation on well yield for sizing final pump and motor.

#### **Typical Schedule**

Phase 1 approximately twenty (20) weeks.

Phase 2 approximately eighteen (18) months from completion of Phase 1 and subsequent Notice to Proceed on Phase 2.

#### **Typical Fees**

Phase 1: Approximately \$90,000 - \$120,000.

Phase 2: Approximately \$250,000 - \$350,000. Please note that this amount is an estimate based on recent work performed of a similar nature. This estimate includes costs to install and test the well ONLY and it does NOT include additional infrastructure costs, including well pumps and motors, electrical service, water mains, SCADA implementation, chemical addition/treatment, or access roadway design or construction.

If we can be of any further assistance regarding this matter, please contact us at our office.

Very truly yours, BETA Group, Inc.

Andrew Dennehy, PE Senior Associate







# Town of Smithfield, Rhode Island Water System Modeling October 2021

# PEAK HOUR SHAVING ANALYSIS (DRAFT)



315 Norwood Park South 2nd Floor Norwood, Massachusetts 02062 781.255.1982

# **Water System Modeling**

Town of Smithfield, Rhode Island

# PEAK HOUR SHAVING ANALYSIS (DRAFT)

Prepared by: BETA GROUP, INC.
Prepared for: Town of Smithfield

October 2021

Town of Smithfield, Rhode Island

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### 1.0 INTRODUCTION

The Town of Smithfield (hereafter referred to as the Town), has tasked BETA Group, Inc. (BETA) with developing an approach to document the ability to shave the peak hourly pumping rate from the Providence Water Supply system to potentially cut back Smithfield Water Supply Board's (SWSB) fee to Providence Water Supply Board (PWSB). The scope of the assignment was:

- Review existing water distribution model created by Pare Corporation. Model was not fully calibrated, and demands were not current. BETA updated demands in town and recalibrated model to make it dynamic.
- To manipulate model to ensure model provides extended duration scenarios. In our initial review
  of the model, the model was not set up for extended duration modeling, rather it looks to be
  static.
- Add existing controls to the model (tank control levels, pump control, and normal output and performance curves on the pumps).
- Compare model predictions to metered quantities from PWSB meter readings.
- Once model was set for extended duration, the model was run using average day, maximum day, and peak hour demands.

The following scenarios were modeled:

- ✓ Average day with Alpha Tank on-line
- ✓ Maximum day with Alpha Tank on-line
- ✓ Peak hour with Alpha Tank on-line
- ✓ Average day with Rocky Hill Tank on-line
- Maximum day with Rocky Hill on-line
- √ Peak hour with Rocky Hill on-line
- Review seasonal variations in flow to determine if peak hour is affected by removing the large tank from service during lower demand periods.

BETA updated the current model by including water demands based on actual consumption in town per parcel and pump control data using performance curves acquired by pump distributor. The model was run using Bentley WaterGEMs v.10i. Results are analyzed in the next section below.

### 2.0 WATER MODEL SCENARIOS

Following the completion of model calibration, a years' worth of Supervisory Control and Data Acquisition (SCADA) data from the Town was analyzed to identify the average daily, maximum daily, and peak hour demand of the water system. **Table 1** below highlights these demand scenarios and their corresponding volume of water that were input to the model.

Table 1 - Demand Scenarios and Volume of Water

| <b>Demand Scenario</b> | Volume of Water |  |  |
|------------------------|-----------------|--|--|
| Average Day            | 817,000 gpd     |  |  |
| Maximum Day            | 1,850,000 gpd   |  |  |
| Peak Hour              | 200,000 gph     |  |  |



Section 2.1 provides a breakdown of each demand scenario and corresponding results.

### 2.1 Daily Demand Scenarios

Three scenarios were conducted for each demand type: a 10-foot drop in tank level for Scenario 1, 15foot drop in tank level for Scenario 2, and 20-foot drop in tank level for Scenario 3. All scenarios were run based on tank elevations for the Island Woods Tank (Alpha Tank) since this is currently what the Town's Longview Pump Station controls operate from. During the draining of the main tank, pumps were not run to gauge the amount of time it would take each daily demand to empty the tank to that scenario tank level. During max day scenarios, the lowest pressure measured in the system was 14 PSI near the Rocky Hill Tank when Alpha Tank reached the 20-foot drop in tank level. Otherwise, all other pressures in the system for every scenario run were at or above the ISO minimum distribution requirement of 20 PSI.

For each scenario, two pumps ran at both Longview and Limerock Pump Stations to best fit actual conditions. Table 2 below highlights each scenario run and the time (in hours) required to drain Alpha Tank as well as to refill the tank using existing pump conditions and if pumps were updated to handle filling the tank within a 10-hour timeframe, assuming tanks would be filled overnight.

|                                  | Scenario 1 – 10 ft Drop<br>in Tank Level |            |              | nk Draining & Filling Scenar<br>Scenario 2 – 15 ft Drop<br>in Tank Level |            |                   | Scenario 3 – 20 ft Drop |       |             |
|----------------------------------|--|------------|--------------|--|------------|-------------------|-------------------------|-------|-------------|
|                                  | Avg.<br>Day                              | Max<br>Day | Peak<br>Hour | Avg.<br>Day  | Max<br>Day | Peak<br>Hour      | Avg.                    | Max   | <b>Peak</b> |
| Drain Tank -                     | Hours                                    |            |              | Hours  |            | Day Day Hou Hours |                         |       |             |
| Pumps Off<br>Refill Tank –       | 23.5                                     | 18         | 6            | 34   | 20         | 12                | 45                      | 23.5  | 14          |
| (Existing Pumps) Refill Tank –   | 41.1                                     | 68         |              | 60   | 108        |                   | 80                      | 141.5 |             |
| (New Pumps)<br>nodel the upsizir | 10                                       | 14         |              | 14   | 20         |                   | 20                      | 28    |             |

Table 2 - Alpha Tank Draining & Filling Scenarios

To model the upsizing of existing pumps for Longview and Limerock stations, both were designed to meet the peak hour demand of 3338 gallons per minute (gpm). The pump design flow was input as 4,500 gpm and the model automatically assumed the respective shutoff head and maximum operating flow. As presented above, only Scenario 1 could meet the 10-hour period for filling the Alpha Tank once the tank level dropped below 10 feet or 510 feet in elevation. An additional scenario using existing control conditions was run to compare its performance with that of pump upgrades. These results are shown in

Table 3 – Upgraded Pump Performance **Under Existing Pump Controls** 

|                                   | Existing<br>4 ft Dr  | Pump Co<br>op in Tan | ontrols<br>k Level    |
|-----------------------------------|----------------------|----------------------|-----------------------|
|                                   | Avg.<br>Day<br>(hrs) | Max<br>Day<br>(hrs)  | Peak<br>Hour<br>(hrs) |
|                                   |                      | Hours                |                       |
| Drain Tank –<br>Pumps Off         | 11                   | 8                    | 1.9                   |
| Refill Tank –<br>(Existing Pumps) | 15                   | 26                   |                       |
| Refill Tank –<br>(New Pumps)      | 7                    | 8                    |                       |



Under existing operation, upgrading the pumps to a design flow of 4,500 gpm could potentially reduce refill times by over 50%, especially during a max day demand where runtime is decreased by nearly 70%. In all scenarios analyzed, peak hour was only used to get a basis for the amount of time it would take to drain Alpha Tank and for designing of larger pumps. Even with designed pumps at 4,500 gpm, running a peak hour scenario would still result in system tanks emptying within a 7-day period. The likelihood of peak hour occurring in the actual system is only 1-2 hours at most per year.

Figure 1 depicts the frequency of pump runs between current pumps in the system and upgraded pumps.

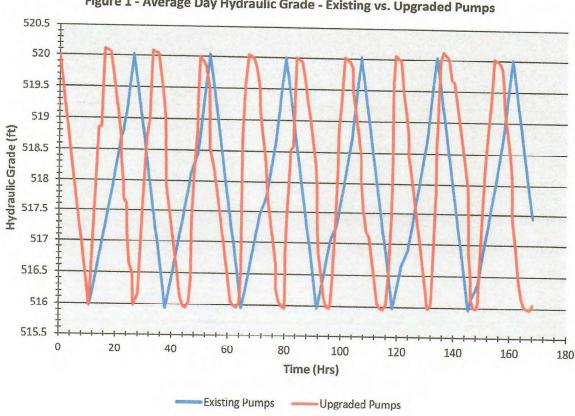


Figure 1 - Average Day Hydraulic Grade - Existing vs. Upgraded Pumps

The number of runs during existing conditions is roughly 6 per 7-day timeframe. In comparison the upgraded pumps would run 9 times in the same period, but actual running time of the pump would be over 50% less. Additional figures analyzing the scenarios discussed above can be found in Appendix A. For graphs examining the time for each tank to empty during different demands (i.e. average day, max day, and peak hour) see Appendix B.

### 3.0 RECOMMENDATIONS

Based on the water modeling conditions for Smithfield, the existing pump stations, Longview and Limerock, are currently running at roughly 13 hours per day. This value was calculated using SCADA data provided by the Town. The data was analyzed from October 2020 thru September 2021. Table 4 shows a monthly average of hours per day run for each pump.



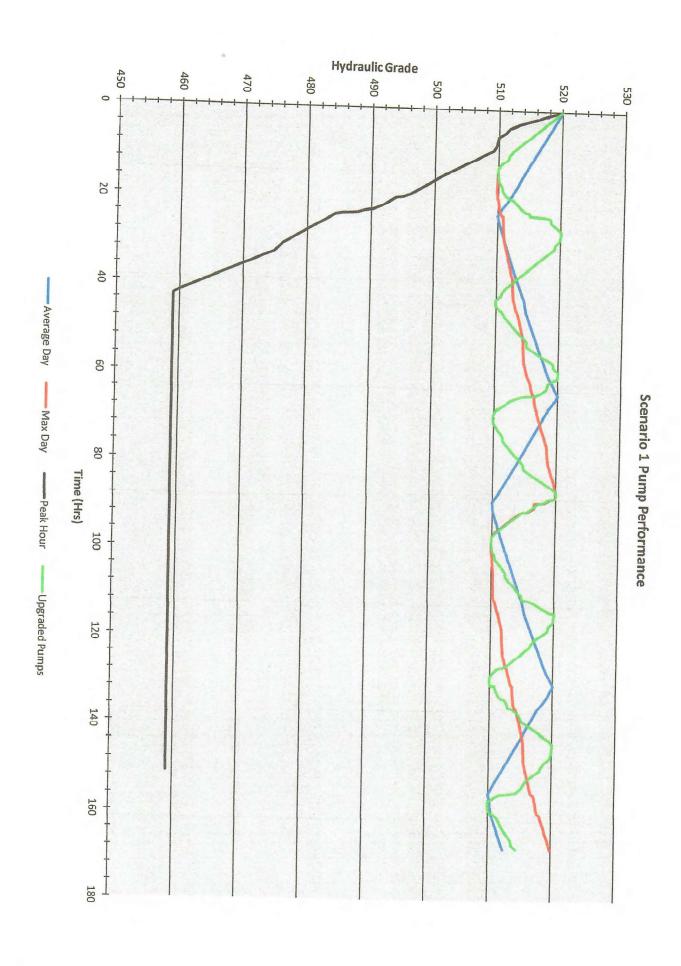
Table 4 - Average Hours Running per Month for Pumps

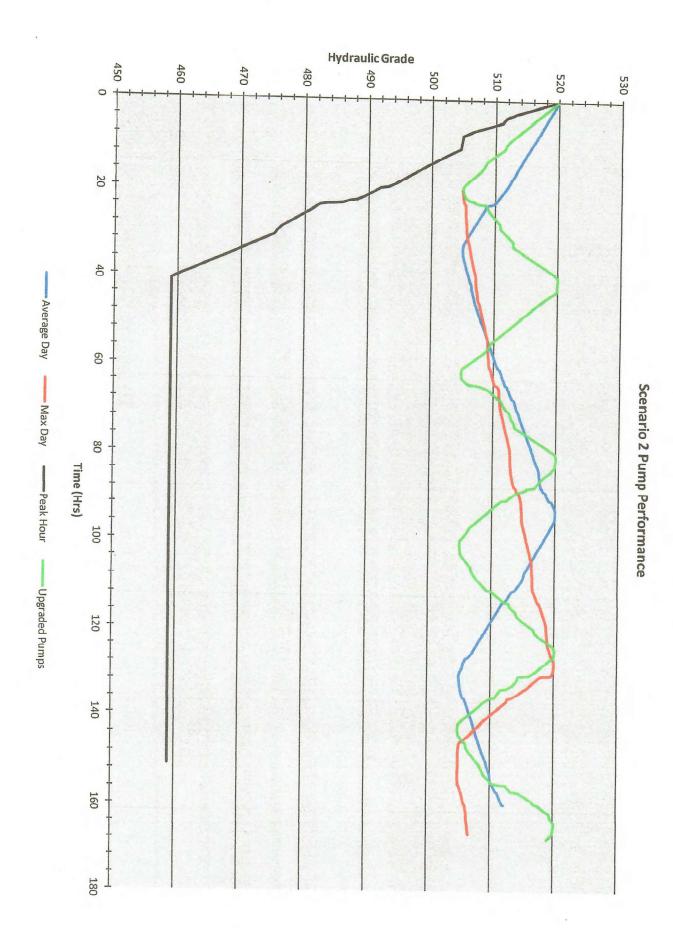
| Month           | Hours Run per Day<br>on Average |  |  |  |  |
|-----------------|---------------------------------|--|--|--|--|
| October '20     | 15                              |  |  |  |  |
| November '20    | 10                              |  |  |  |  |
| December '20    | 8                               |  |  |  |  |
| January '21     | 9                               |  |  |  |  |
| February '21    | 11                              |  |  |  |  |
| March '21       | 11                              |  |  |  |  |
| April '21       | 11                              |  |  |  |  |
| May '21         | 15                              |  |  |  |  |
| June '21        | 18                              |  |  |  |  |
| July '21        | 16                              |  |  |  |  |
| August '21      | 17                              |  |  |  |  |
| September '21   | 15                              |  |  |  |  |
| Overall Average | 13                              |  |  |  |  |

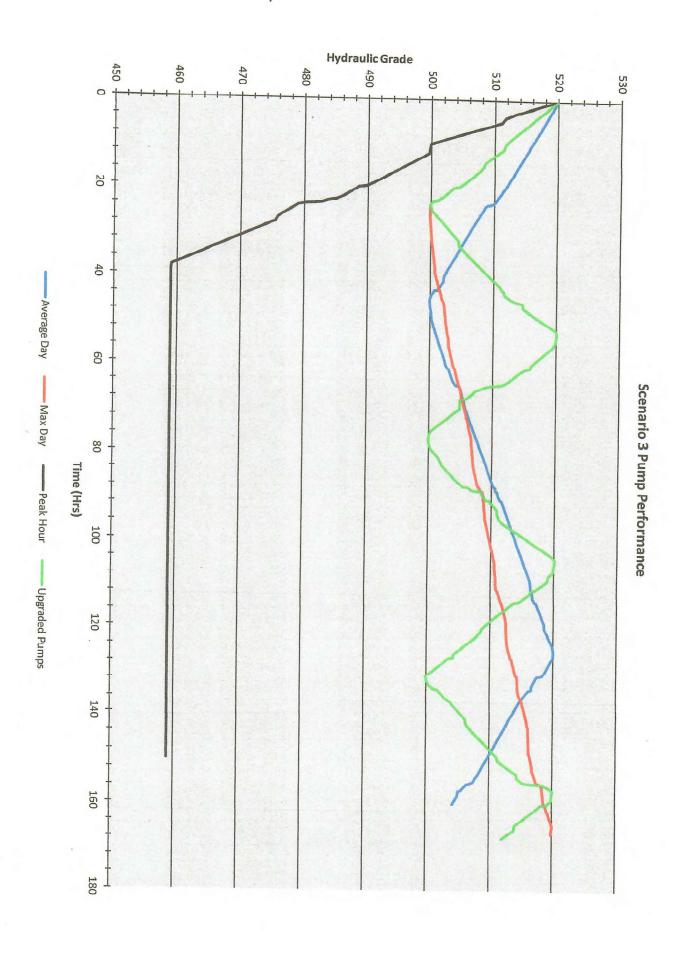
As noted in **Section 2.1**, BETA modeled a scenario in which the Town could upsize Longview and Limerock station pumps to handle the demand of water consumers in addition to filling the tanks within an 8-10 hour period (overnight) to ensure enough supply for a whole day without running pumps. In these modeling conditions we acknowledge that upgrading the pumps at both stations to a design flow of 4,500 gpm or more could theoretically fill the tanks within 7 hours using existing controls for Alpha Tank and at an average day demand. This being said, if pump controls were changed to allow the tank to drop to 10 feet (Scenario 1) instead of 4 feet, it would take the new pumps 10 hours to fill the tank. In Scenarios 2 and 3, run times increase to 14 and 20 hours, respectively, under average day demand. During the max day demand, filling the tank under each case would require 14, 20, and 28 hours.

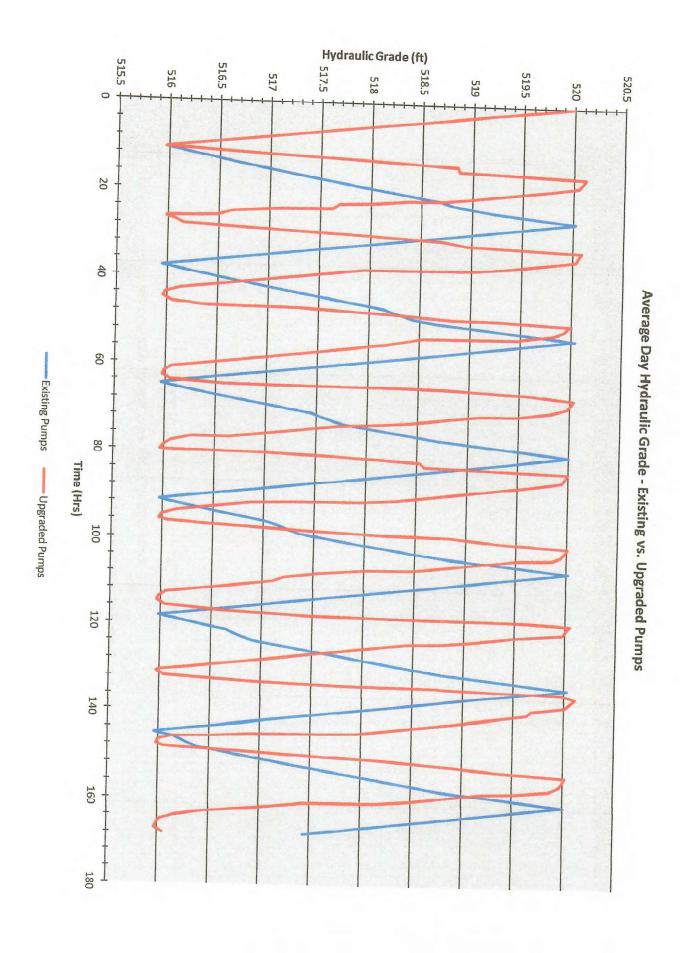
If provided further information on how peak hour rates are calculated through Smithfield's water provider, we could better pinpoint when the optimal time is to fill the tanks and/or run the pumps. If the Town chooses to fill their tanks overnight, larger pumps with an increased design flow would be required. This would allow the Town to rely more so on gravity fed storage from the existing tanks, rather than on the pumps meeting peak demands.

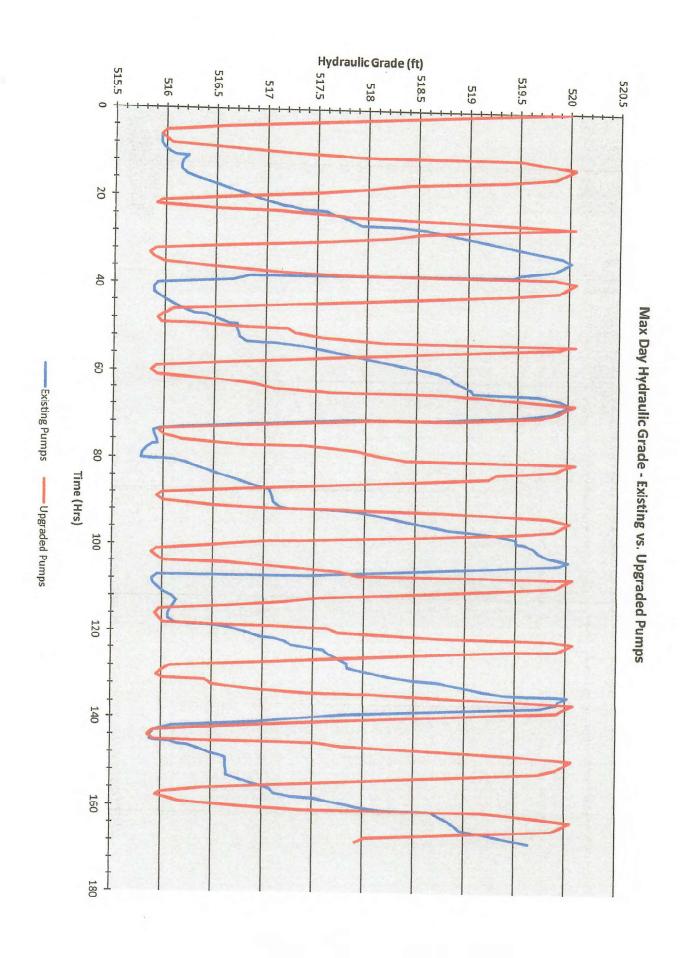
# APPENDIX A – Pump Performance Figures Per Demand Scenario



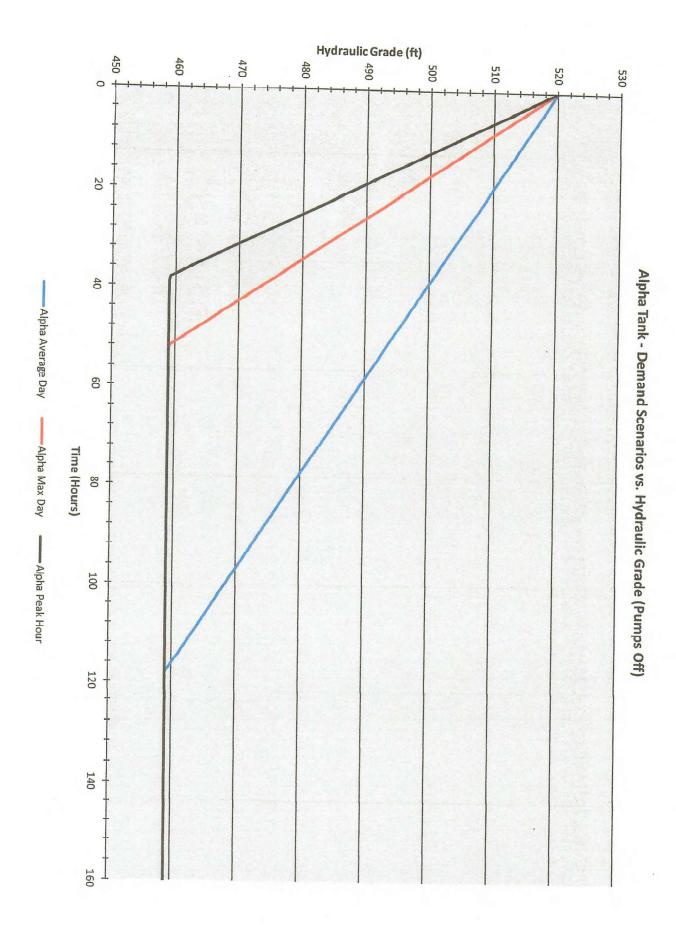


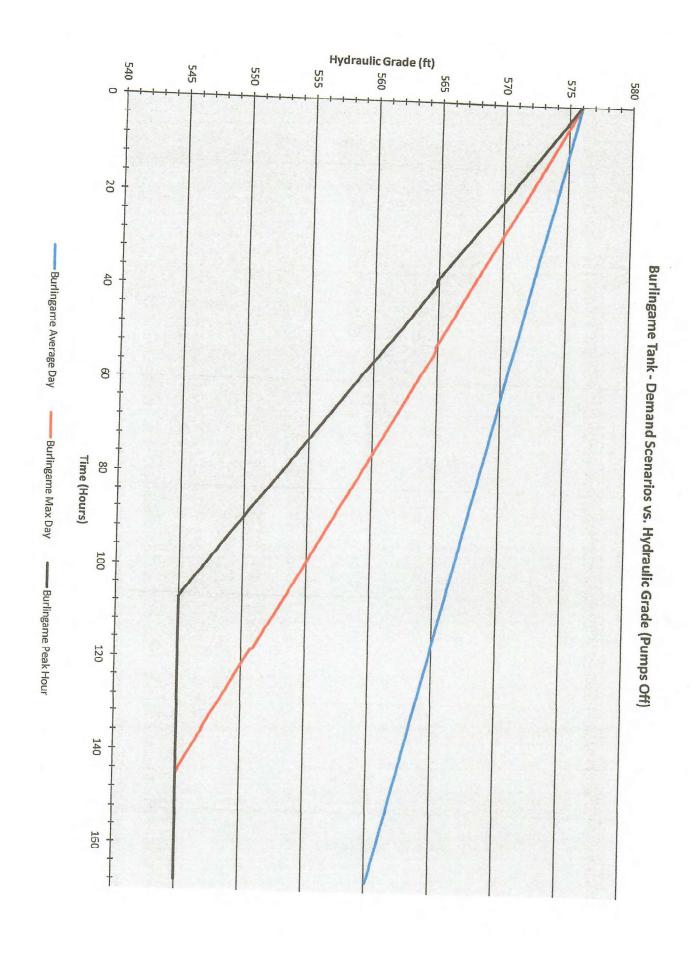


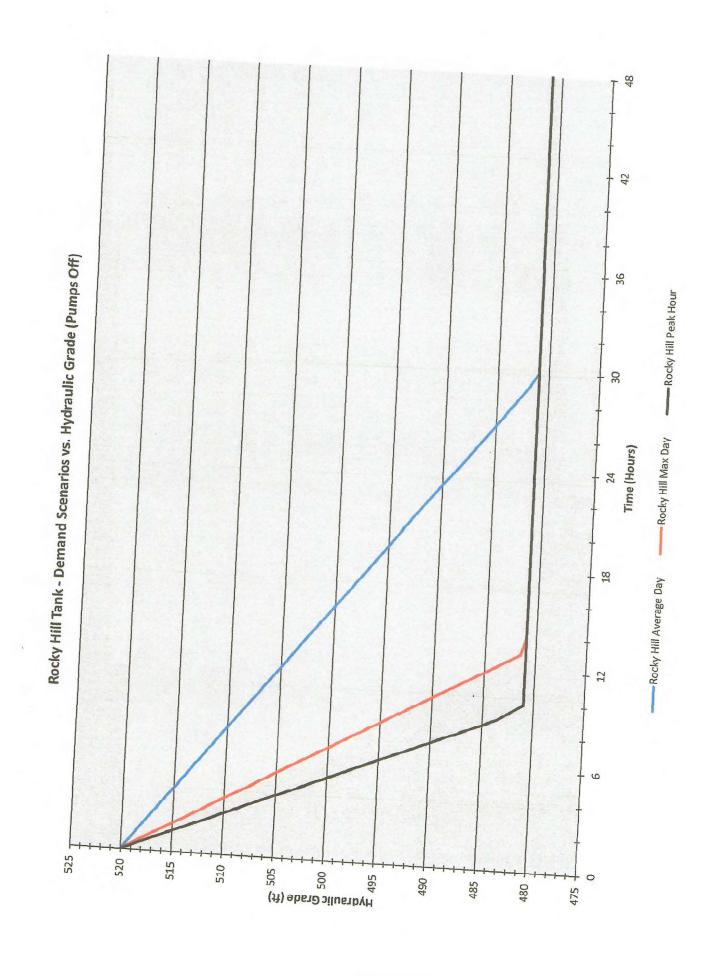




# APPENDIX B – Tank Outflow Rate Figures Per Demand Scenario







### STANDARD SCHEDULE

FOR

GRADING

## OF THE UNITED STATES

WITH REFERENCE

## TO THEIR FIRE DEFENSES AND PHYSICAL CONDITIONS

NATIONAL BOARD OF FIRE UNDERWRITERS

New York, Chicago, San Francisco

Adopted, December 14, 1916
Edition of 1956

For residential districts only, the required duration may be reduced for required fire flows of 2,500 gpm and less, but in no case shall it be less than 50 per cent of that given in Table 6 for the corresponding required fire flow, and the minimum duration required in any case shall be 2 hours.

TABLE 5.
REQUIRED FIRE FLOW

| Required Fire Flow<br>Popu- for Average City,<br>lation apm mad |       |      | tion, Popu- |         | lequired<br>for Avera | Dura-<br>tion, |       |
|---|-------|------|-------------|---------|-----------------------|----------------|-------|
| Maria and a second  | gpm   | mgd  |             | lation  | gpm                   | mgd            | hours |
| 1,000   |       | 1.44 | 4           | 22,000  | 4,500                 | 6.48           | 10    |
| 1,500   | .,    | 1.80 | 5           | 27,000  | 5,000                 | 7.20           | 10    |
| 2,000   | 1,500 | 2.16 | 6           | 33,000  | 5,500                 | 7.92           | 10    |
| 3,000   | 1,750 | 2.52 | 7           | 40,000  | 6,000                 | - 8.64         | 10    |
| 4,000   | 2,000 | 2.88 | 8           | 55,000  | 7,000                 | 10.08          | 10    |
| 5,000   | 2,250 | 3.24 | 9           | 75,000  | 8,000                 | 11.52          | 10    |
| 6,000   | 2,500 | 3.60 | 10          | 95,000  | 9,000                 | 12.96          | 10    |
| 10,000  | 3,000 | 4.32 | 10          | 120,000 | 10,000                | 14.40          | 10    |
| 13,000  | 3,500 | 5.04 | 10          | 150,000 | 11,000                | 15.84          | 10    |
| 17,000  | 4,000 | 5.76 | 10          | 200,000 | 12,000                | 17.28          | 10    |

Over 200,000 population, 12,000 gpm, with 2,000 to 8,000 gpm additional for a second fire, for a 10-hour duration.

Pressure. In grading a water supply the principal requirement considered is the ability to deliver water in sufficient quantity to permit pumpers of the Fire Department to obtain an adequate supply from hydrants. To overcome friction loss in the hydrant branch, hydrant, and suction hose, a minimum residual water pressure of 20 psi is required during flow, except that a minimum of 10 psi is permissible in districts where there is no deficiency in Items 28 or 29 and no deficiency for size of hydrants or hydrant connections in Item 31, where all hydrants are provided with at least one nominal 4½-inch outlet, and where the large outlet is normally used by the Fire Department.

Higher sustained pressure is of value in permitting direct supply to automatic sprinkler systems and building standpipe-and-hose systems, and in maintaining a water plane such that no portion of the protected area is without water. Such pressure may also be of value in enabling the Fire Department to use satisfactory hose streams direct from hydrants.

For communities requiring not more than 2,500 gpm fire flow and with not more than 10 buildings exceeding 3 stories in height, a residual pressure of 60 psi, and for other places a residual pressure of not less than 75 psi, maintained under fire demand, will permit the Fire Department to use effective streams direct from hydrants if hydrant spacing is such as to allow short hose lines; in thinly built residential sections and in small village mercantile districts having buildings of small area and not exceeding 2 stories, a residual pressure of 50 psi may be satisfactory.

The value of higher pressures is recognized in Items 6c, 20, 21, 22, and 23, Water Supply, Items 13 and 14, Fire Department, and Item 2, Credits.

#### 1. APPOINTMENT OF EMPLOYEES

Employees of municipal systems shall be under adequate civil service rules or the equivalent, properly administered, with tenure of office secure. Long tenure of office and an efficient organization may be considered the equivalent.

For inadequate provisions for appointment and tenure:

Use 1/10 Deficiency Scale.

#### 2. QUALIFICATIONS OF EXECUTIVES

The superintendent or chief engineer and his assistants shall be qualified by experience, preferably supplemented by education and professional registration, to perform their respective duties efficiently.

For executives not qualified: Use 1/10 Deficiency Scale.

### GRADING SCHEDULE WATER SUPPLY

An adequate and reliable water supply is an essential part of the fire-fighting facilities of a municipality.

Minimum Recognized Water Supply. In order to be recognized for grading purposes, a water supply shall be capable of delivering at least 250 gpm for a period of 2 hours, or 500 gpm for one hour, for fire protection plus consumption at the maximum daily rate. Any water supply which cannot meet this minimum requirement shall not be graded, and a deficiency of 1,950 points shall be assigned.

Adequacy and Reliability. A water supply is considered to be adequate if it can deliver the required fire flow for the number of hours specified in Table 4, with consumption at the maximum daily rate; if this delivery is possible under certain emergency or unusual conditions, the water supply is also considered to be reliable.

#### TABLE 4.

### REQUIRED DURATION FOR FIRE FLOW

| Required Fire Flow gpm | R                                       | equired Duration<br>Hours |
|------------------------|---|---------------------------|
| 10,000 and greater     |   |                           |
| 9 500                  |   |                           |
| 9 000                  |   |                           |
| 8,500                  |   | 9                         |
| 8 000                  |   | 8                         |
|                        |   | 8                         |
| 7.000                  |   | 7                         |
| 0.500                  | • | 7                         |
| 6 000                  |   |                           |
| 5 500                  |   |                           |
| 5 000                  |   |                           |
| 4 E00                  |   | 5                         |
|                        |   | 4                         |
|                        |   | 4                         |
| 2,000                  |   | 3 =                       |
|                        |   | 3                         |
|                        |   |                           |

In order to provide reliability, duplication of some or all parts of a water supply system will be necessary, the need for duplication being dependent upon the extent to which the various parts may reasonably be expected to be out of service as a result of maintenance and repair work, an emergency, or some unusual condition. The introduction of storage, either as part of the supply works or on the distribution system, may partially or completely offset the need for duplicating various parts of the system; the value of the storage depends upon its amount, location, and availability.